

### NATIONAL AGRICULTURAL COOPERATIVE MARKETING FEDERATION OF INDIA LTD.(NAFED) NAFED House, Siddhartha Enclave Ashram Chowk, Ring Road New Delhi-110014

# NAFED INVITES REQUEST FOR PROPOSALS (RFP) FROM ELIGIBLE APPLICANTS For OPENING OF NAFED BAZAAR STORES AND OF NAFED CAFÉS ACROSS IOCL LOCATIONS IN WEST BENGAL

RFP No.: - KOL/MK/RETAIL/IOCL/2025-26

State Head

NAFED WEST BENGAL

FLOOR 2F, BLOCK E-F, 12 C, SHYAM KUNJ,

LORD SINHA ROAD, KOLKATA – 700071 (WEST BENGAL)

E-Mail: nafkol@nafed-india.com, Ph-033-46054177

Mob - +91-9971182995

# NAFED INVITES REQUEST FOR PROPOSALS (RFP) FROM ELIGIBLE APPLICANTS FOR OPENING OF NAFED BAZAAR STORES AND OF NAFED CAFÉS ACROSS IOCL LOCATIONS IN WEST BENGAL

National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED), invites sealed Request for Proposals (RFP) for opening of Nafed bazaar stores and of Nafed cafés across IOCL locations in WEST BENGAL. NAFED, with a view to expand its presence in the retail sector and promote its ready-to-eat and ready-tocook NAFED Branded products to customers has intended to join hands with eligible applicants with prior experience in operating a Modern format Outlets & Cafés. Interested parties can submit their application accompanied with processing fees (non-refundable) of Rs. 5900 (Five Thousand Nine Hundred only including 18% GST) by means of DD/NEFT/RTGS to NAFED. Interested parties can submit their application along with copies of all required documents/profile etc. by Post/ Courier or by Hand at NAFED WEST BENGAL's Kolkata office on or before the last date and time prescribed in this RFP which shall be opened in the presence of parties or their authorized representatives on the same date and time as prescribed in this RFP.NAFED reserves the right to accept or reject any or all applications without assigning any reason thereof. For any query and clarification kindly contact State Head, NAFED WEST BENGAL

State Head

NAFED WEST BENGAL

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#### **SECTION I**

#### **NOTICE OF DISCLAIMER**

- 1. The information contained in this RFP document or subsequently provided to intending applicant(s) whether verbally or in documentary form by or on behalf of National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED) or any of its employees or officers (referred to as "NAFED Representative") is provided on the terms and conditions set out in this RFP document and all other terms and conditions subject to which such information is provided.
- 2. No part of this RFP and no part of any subsequent correspondence by NAFED, or NAFED Representatives shall be taken neither as providing legal, financial or other advice nor as establishing a contract or contractual obligations. Contractual obligations would arise only if and when definitive agreements have been approved and executed by the appropriate parties having the authority to enter into and approve such agreements.
- 3. The RFP document has been prepared solely to assist prospective applicants in making their decision for applicants. NAFED does not purport this information to be all-inclusive or to contain all the information that a prospective applicant may need to consider in order to submit an RFP. The data and any other information wherever provided in this RFP documents is only indicative and neither NAFED, nor NAFED Representatives, will make or will be deemed to have made any current or future representation, promise or warranty, express or implied as to the accuracy, reliability or completeness of the information contained herein or in any document or information, whether written or oral, made available to an applicant(s), whether or not the aforesaid parties know or should have known of any errors or omissions or were responsible for its inclusion in or omission from this RFP documents.
- 4. Neither NAFED nor NAFED representatives make any claim or give any assurance as to the accuracy or completeness of the information provided in this RFP document. Interested applicant(s) is advised to carry out their own investigations and analysis or any information contained or referred to herein or made available at any stage in the RFP process. Applicants have to undertake their own studies and provide their proposals. This RFP document is provided for information purposes only and upon the express understanding that such parties will use it only for the purpose set forth above. It does not purport to be all-inclusive or contain all the information in relation to which it is being issued.

- 5. The information and statements made in this RFP document have been made in good faith. Interested applicants should rely on their own judgments in participating in this RFP process. Any liability is accordingly expressly disclaimed even if any loss or damage is caused by any acts or omission on part of the aforesaid, whether negligent or otherwise.
- 6. The RFP document has not been filed, or approved in any jurisdiction. Recipients of this document should inform themselves of and observe any applicable legal requirements. NAFED makes no representation or warranty and shall incur no liability under any laws, statute, rules or regulations as to the accuracy, reliability or completeness of the RFP Document.
- 7. NAFED reserves the right to reject all or any of the RFPs submitted in response to this RFP invitation at any stage without assigning any reasons whatsoever.
- 8. All applicants are responsible for all costs incurred by them when evaluating and responding to this document and any negotiation costs incurred by the recipient thereafter. NAFED may, at its sole discretion proceed in the matter it deems appropriate which may include deviation from its expected evaluation process, the waiver of any documents and the request for additional information. Unsuccessful applicants will have no claim whatsoever against neither NAFED nor its employees, officers.
- 9. NAFED reserves the right to rescind, modify, suspend, change or supplement this RFP at any stage. Any change to this RFP documents shall be uploaded on NAFED website <a href="http://nafed-india.com">http://nafed-india.com</a> Tenders section.
- 10. Mere submission of an RFP does not ensure selection/empanelment of the applicants as Successful applicants.

#### **SECTION II**

### **INTRODUCTION & INVITATION TO BID**

- 1. National Agricultural Cooperative Marketing Federation of India Ltd., an apex level Cooperative Marketing Organization, registered under the relevant provisions of the Multi State Cooperative Societies Act, 2002 (as amended up-to-date), having its Head Office at NAFED House, Siddhartha Enclave, Ashram Chowk, New Delhi-110014, (hereinafter referred to as the "NAFED").
- 2. NAFED has ventured into Consumer Marketing as a step towards diversification of its activities to make available essential items of daily need to the consumers at affordable rates. In the sixty years of its existence, NAFED has become a brand name amongst the farmers and consumers. The NAFED brand of pulses, spices, tea, food grains and other products are quite popular amongst the consumers owing to superior quality. NAFED deals in all kinds of pulses and spices produced in India. The blending and packaging of tea is done at its own unit located in Guwahati.
- 3. NAFED is also supplying grocery and other items to prestigious institutions in the country including reputed Hospitals, Public Sector Undertakings, Schools, Hostels, Ministries, IITs/Other centrally reputed insitutes.
- 4. NAFED branded products like NAFED Tea, NAFED Pulses, Rice, Besan, Spices, Rice Bran oil and Mustard oil are very popular among the consumers and have received an overwhelming response owing to which NAFED has decided to venture in the General Trade market by developing and expanding its distribution channel to establish a supply chain, where in the sourcing, procurement, packaging, storage and distribution / supply takes place.
- 5. NAFED's robust advertising, branding and marketing strategy ensures continued sales growth benefiting all the parties involved. NAFED will leverage its existing and upcoming retail, institutional and direct sales channel to make the products readily accessible to retail and institutional buyers for purchase. NAFED's networking is second to none and has all the right ingredients available to successfully run PAN INDIA Projects. Our extensive network, diversifying all across India is a critical factor, having opened and successfully running retail outlets covering various geographical locations.
- 6. NAFED has planned to circulate RFP for opening of Nafed Bazaar stores and Nafed Cafés across **WEST BENGAL**.
- 7. The response to this RFP should be submitted offline on or before the date and time specified as per the schedule for RFP given below and at the address prescribed below:

NAFED WEST BENGAL FLOOR 2F, BLOCK E-F, 12 C, SHYAM KUNJ, LORD SINHA ROAD, KOLKATA – 700071 (WEST BENGAL) 8. NAFED reserves the right to reject any or all bids, in whole or in part, prior to signing of the agreement, without assigning any reasons whatsoever.

#### 9. **SCHEDULE FOR RFP**

Particulars	Date & Time
Date of Publishing / uploading of RFP documents on NAFED's Website & CPP Portal	18.06.2025
Pre-bid meeting date Link for pre-bid meeting:	
Time: Jun 27, 2025 03:00 PM Mumbai, Kolkata, New Delhi	
Join Zoom Meeting <a href="https://us05web.zoom.us/j/88052115922?pwd=0xRmfFu5mc2AtJw0L0">https://us05web.zoom.us/j/88052115922?pwd=0xRmfFu5mc2AtJw0L0</a> <a href="mailto:mWKBnhVgVVaB.1">mWKBnhVgVVaB.1</a>	27.06.2025 at 1500 hours (IST)
Meeting ID: 880 5211 5922 Passcode: 123456	
Last date & time for submission of Proposal documents / offers	30.06.2025 till 1400 hours (IST)
Proposal documents opening date & time	30.06.2025 at 1500hours (IST)

<sup>\*</sup>Technically qualified bidders will be informed via email for the opening of financial bids. Qualified bidders, through their representative, may visit the NAFED WEST BENGAL to witness the opening of financial bids by the committee.

#### 10. PRE-BID MEETING

I. NAFED will hold an online / offline pre bid meeting, with the prospective applicants at the given time and date (as given in the schedule) to discuss the requirement and purpose of the RFP. The address for the offline pre-bid meeting is as follows:

### NAFED WEST BENGAL FLOOR 2F, BLOCK E-F, 12 C, SHYAM KUNJ, LORD SINHA ROAD, KOLKATA – 700071 (WEST BENGAL)

The link for the online pre bid meeting for those applicants not opting for offline pre bid meeting will be shared via email.

- i. Any queries regarding the RFP can be addressed to, State Head NAFED WEST BENGAL via e-mail to <a href="mailto:nafkol@nafed-india.com">nafkol@nafed-india.com</a> with the subject "NAFED INVITES REQUEST FOR PROPOSALS (RFP) FROM ELIGIBLE APPLICANTS for opening of Nafed bazaar stores and of Nafed cafés across IOCL locations in WEST BENGAL."
- ii. Maximum of one representative of each Applicant shall be allowed to participate in the pre-bid meeting.

#### **SECTION-III**

#### 1. SCOPE OF WORK

- 1.1 Through this RFP, NAFED intends to select Franchisee Partner across West Bengal for opening stores and Cafes under NAFED Brand wherein, space for opening such stores may be provided by Indian Oil Corporation Limited (IOCL) in an open container format (with washroom space) or any other space provided by NAFED. A list of tentative locations offered by IOCL is at Annexure-XII.
- 1.2 Franchisee Partners operating franchisee stores can continue their operations if they match the Terms and Conditions of the highest bidder discovered through the current RFP. While applying afresh, they are required to submit an undertaking stating that existing empanelment shall be terminated if they are selected as per the terms and conditions of this RFP, and they will have to fulfil all contractual obligations of current RFP or as decided.
- 1.3 Prior to engaging in the services to be rendered, the Franchisee Partner shall ensure it has all the necessary workforce and personnel with relevant field exposure related to the scope of work at hand.
- 1.4 It shall be incumbent upon the Franchisee Partner to obtain appropriate licenses, registrations, approvals, NOCs, if any required, pertaining to its responsibilities as per the prevalent Government Rules and Regulations. Any liability falls upon NAFED in lieu thereof same shall be recoverable from the Cluster-wise Selected Agency/Franchisee Partner.
- 1.5 The Franchisee Partner shall ensure deployment of requisite number of personnel at all different locations where such NAFED Bazaar Stores and NAFED Cafes are established during the term of the services.
- 1.6 Conduct all surveying and research at the prospective locations for the NAFED Bazaar Stores and NAFED Cafes to ensure efficient understanding of functioning requirements.
- 1.7 Ensure all necessary equipment, related infrastructure for the operations and maintenance of the Stores/Cafes are made available at all times to ensure uninterrupted services.
- 1.8 Assign competent representatives to be the source of communication to NAFED regarding the day-to-day operations of the Stores/Cafes.
- 1.9 The Franchisee Partner shall comply with all applicable laws, regulations, and guidelines related to petroleum safety, including but not limited to the prohibition of open flames during performance of any work.
- 1.10 The Franchisee Partner will bear all the costs in relation to the operation and management of the NAFED Bazaar Stores and NAFED Cafes, including but not limited to, cost of any equipment, manpower, raw material, inventory management and other related expenses.
- 1.11 An amount equal to the monthly rental cost shall be reimbursed by the Clusterwise Selected Agency/Franchisee Partner on Monthly basis to NAFED.

- 1.12 Franchisee Partner shall agree to reimburse the costs to NAFED in case NAFED arranges to provide the space/infrastructure etc.
- 1.13 Franchisee Partner has to deposit an amount equivalent to cost incurred by purchase/arrangement of Fixture and Furniture to NAFED within 15 days of signing of the agreement.
- 1.14 The proposed stores/cafes shall be titled/named only under brand name of Nafed, with specified design/colour scheme provided by Nafed, and no other name or alternation of any forms shall be allowed to be displayed at these stores/cafes.
- 1.15 All the locations and sizes of the proposed Nafed stores/Cafes shall require the approval of Nafed before commencing any business.
- 1.16 All the products and goods offered at the proposed NAFED stores shall be made available by Nafed directly or through selected distribution network including CFAs / distributors available at that time. Any product(s)/good(s), which are not supplied/made available by Nafed, shall not be kept at these stores without prior approval of Nafed. In case, it is not logistically or commercially viable for Nafed or Franchisee Partner to supply / receive the goods required at shop same can be obtained from third parties with intimation and permission of NAFED.
- 1.17 Franchisee Partner shall also ensure that only NAFED approved ready-to-eat food products will be made available at the NAFED Cafes.
- 1.18 The Franchisee Partner shall agree to operate the software for billing and inventory management, if provided by Nafed, at costs of the Franchisee Partner. Hardware, Training and other related expenses in this respect shall be borne by the respective Franchisee Partner.
- 1.19 The Franchisee Partner shall have its own/hired/leased godown for receiving the Nafed Brand and other brand products at one place for further supply to its NAFED retail stores managed by the respective Franchisee Partner in the state (s)/ area(s)/ district(s) allocated to him. Further terms & conditions will be elaborated in the specific SLA between NAFED and the Franchisee Partner. The Billing of the products will be done only through Software provided by Nafed only. Some daily use items like Fresh fruits and vegetables, milk, bread etc. are not dealt by RBB Branch of Nafed. Therefore, Franchisee Partner will be allowed to keep these items on its own on prior approval of NAFED.
- 1.20 The Billing of the products will be done only through Software provided by Nafed only. Some daily use items like Fresh fruits and vegetables, milk, bread etc. are not dealt by RBB Branch of Nafed. Therefore, Franchisee Partner will be allowed to keep these items on its own on prior approval of NAFED.
- 1.21 The Stores/Cafes shall be equipped with POS equipment and SAP software for proper collection and analysis of data. No cash sales should be allowed.
- 1.22 The Franchisee Partner shall submit all the records related to the sales, purchase, receipts etc. for the products offered for sale at these stores to Nafed on a monthly basis.

- 1.23 Any supplementary income generated out of any activity from the store shall be counted in the gross income/sales of the store and shall be included for the administrative cost mentioned in the financial bid.
- 1.24 The Franchisee Partner will intimate about the day's sale and deposit the sale proceeds in a dedicated bank account opened for the store/cafe and share the details of the same on a monthly basis with NAFED along with summary of bank statements.
- 1.25 The Franchisee Partner will set up a customer complaints mechanism and maintain a record of consumer complaints if any received from consumers and try to solve the same immediately on his own or intimate the same to Retail Business Division (RBD) at NAFED, HO for appropriate remedial action.
- 1.26 Franchisee Partner shall not obtain any loan or cash/credit facility from Bank or financial institution against the Franchisee Partner store/cafe or stocks of stores/café.
- 1.27 It shall be incumbent upon Franchisee Partner to maintain a complaint book in the store/café for the consumers for recording their complaints and grievances and it shall prominently be displayed in the store that complaint book is with Franchisee Partner Owner.
- 1.28 Follow strict personal hygiene at all times, maintain cleanliness and undertake timely garbage disposal.
- 1.29 Franchisee Partner will prominently display the name of the retail stores as "NAFED Bazaar" as approved by NAFED. Franchisee Partner will also indicate on the display board that it is a franchise partner of NAFED along with its name. The name to be displayed for the NAFED Cafes shall be intimated to the Franchisee Partner in due course of time.
- 1.30 Franchisee Partner shall ensure that any employee appointed by them in NAFED Bazaar / NAFED Café has no relation with NAFED in any manner.
- 1.31 Nafed shall allow use of its name "Nafed Bazaar" in making collateral with written prior permission of Nafed only. However, Franchisee partner shall not misuse the name or trade mark of Nafed Bazaar. The design and colour scheme of the proposed store(s)/café(s) shall be as per the approved design and colour scheme of Nafed and shall be carried out through empanelled Architect(s) of Nafed.
- 1.32 Product placement: Emphasis will be made on keeping the product range as per business requirement of the franchise partner store/cafe.
  - (i) Not less than 40% of the stock shall be from Nafed brand products.
  - (ii) Preference shall be given to Nafed branded products and all varieties of Nafed branded products are to be kept at all Franchisee Partner stores without any fail.
- 1.33 The Cluster-wise Selected Agency/Franchisee Partner will ensure proper availability of Nafed stock in NAFED Stores/cafes. All-time availability of stocks at NAFED stores / cafes shall be ensured by the Franchisee Partner and kept in proper storage conditions.

- 1.34 The Cluster-wise Selected Agency/Franchisee Partner will sell the goods at prices fixed by NAFED. In case it is found that any undercutting or overcharging is being practiced, appropriate action including termination of contract can be taken/done by NAFED.
- 1.35 Nafed may appoint its representatives, time to time, to inspect and check the inventory and other relevant records of the above said proposed Nafed stores, central warehouse, distribution centres and supply chain networks such as the packaging units, its equipment, warehousing, logistics and manpower.
- 1.36 Terms and Conditions in relation to rendering services prescribed under Scope of Work.
- 1.37 The Cluster-wise Selected Agency/Franchisee Partner shall submit an interest free security amounting to 5% of the total estimated contract value. The Security Deposit shall be refunded without any interest after 30 days of termination accepted by Nafed.
- 1.38 If Nafed wants Franchisee Partner to leave the shop, then Security Deposit shall be refunded after deducting the depreciation @ 10% per annum on the amount mentioned in the SLA signed with the Franchisee Partner.
- 1.39 The Cluster-wise Selected Agency/Franchisee Partner shall establish CRM that will help in building relationships with individual people including customers, service users, colleagues, or suppliers throughout your lifecycle with them, including finding new customers, winning their business, and providing support and additional services throughout the relationship.
- 1.40 The Franchisee Partner shall enter into a separate agreement/SLA defining the roles, responsibilities and requirements for rendering of the services.
- 1.41 NAFED shall provide products to the Cluster-wise Selected Agency/Franchisee Partner at respective rates / terms decided upon in the Service Level Agreement (SLA), and NAFED shall fix the rates at which the products are to be sold by the Franchisee Partner. It is incumbent upon the Franchisee Partner to adhere to the rates prescribed by NAFED. No deviation from the prices fixed by NAFED will be entertained.
- 1.42 Business targets shall also be fixed for the Franchisee Partner and the details for the same shall be included in the SLA. Penalties on the basis of performance of the Cluster-wise Selected Agency/Franchisee Partner and other necessary details for the rendering of services shall also be determined in the SLA.
- 1.43 The SLA shall be valid for a period of 5 years, which will be further extendable to be reviewed for renewal on mutually acceptable terms, whereas a review shall be conducted every year from signing of the agreement subject to satisfactory performance of the Cluster-wise Selected Agency/Franchisee Partner.
- 1.44 NAFED shall be at liberty to terminate the contract with the Cluster-wise Selected Agency/Franchisee Partner prematurely in the event of breach of any of the clauses contained in this agreement by the Cluster-wise Selected Agency/Franchisee Partner. In such an event, the Cluster-wise Selected Agency/Franchisee Partner shall render and shall clear all accounts with NAFED

- within 30 days from the date of termination notice, failing which NAFED will be entitled to revoke the bank guarantee furnished by the Cluster-wise Selected Agency/Franchisee Partner without making any reference to this effect.
- 1.45 Insurance: Insurance of shops including stocks factory premises, plant and machinery, warehouses, shops including stocks shall be taken by the Cluster-wise Selected Agency/Franchisee Partner and payment on account of premium shall be borne by Cluster-wise Selected Agency/Franchisee Partner itself.
- 1.46 Nafed shall be paid by the Franchisee partner, a certain percentage of sales turnover of the respective NAFED store/cafe on monthly basis as per the financial bid submitted by the Franchisee Partner.
- 1.47 NAFED shall deploy its own quality monitoring system and the Franchisee Partner shall extend full cooperation for its implementation.
- 1.48 In case any sample is drawn by an inspector from health, food or any such Government department, the intimation thereof should be given to Nafed, HO related branch office of NAFED by the Cluster-wise Selected Agency/Franchisee Partner immediately. Any complaint for items not delivered by NAFED, Cluster-wise Selected Agency/Franchisee Partner shall be responsible for any penalty imposed for the same.
- 1.49 The Cluster-wise Selected Agency/Franchisee Partner will strictly abide by all statutory rules and regulations including obtaining license/permit etc. if any required to run the business from the said premises. All rules and regulations pertaining to compliances of MCD or Local Governing Body shall be observed and complied in latter and spirit by the Cluster-wise Selected Agency/Franchisee Partner and any burden on NAFED on account of such violation on the part Cluster-wise Selected Agency/Franchisee Partner, same shall be borne by the Cluster-wise Selected Agency/Franchisee Partner at its risk and cost.
- 1.50 Electricity connection & Telephone and Internet connection:
  - (i) The Electricity connection will be taken by Franchisee Partner.
  - (ii) Telephone / Internet connection will taken by Franchisee partner.
  - (iii) Payment of Electricity and telephone/ Internet Charges will be made by the Franchisee partner.
- 1.51 The Cluster-wise Selected Agency/Franchisee Partner will neither misuse nor do anything that tarnishes the image and jeopardize the interest of NAFED.
- 1.52 Bank Account: A separate Bank account shall be opened for the business and each shop/cafe in the nearby area by the Franchisee partner where the Franchisee partner shall deposit cash and maintain sales account. Bank statements tallying with SAP/ERP Reports to be submitted.
- 1.53 Franchisee Partner will maintain record of books of accounts for minimum 8 years from closure of financial years. NAFED reserves the right to inspect the premises and Books of Accounts.

- 1.54 The Cluster-wise Selected Agency/Franchisee Partner will not be entitled to assign or transfer the benefit of this RFP to any other person/firm without the prior written consent of NAFED.
- 1.55 The Cluster-wise Selected Agency/Franchisee Partner will regularly, diligently and faithfully discharge duties incumbent upon them by virtue of this RFP and confirm to carry such orders, instructions and directions as are received from NAFED by them from time to time.
- 1.56 Franchisee partner will not be entitled to assign or transfer the benefit of this RFP to any other person/firm without the prior written consent of NAFED. Franchisee partner may appoint a professional OM&M (Operation, Marketing and Managing) partner for day to day running of stores with prior approval of Nafed and Nafed shall separately assess their suitability to run and manage day to day operation of such stores under the overall supervision of franchise / Franchisee partner.
- 1.57 If required, the Franchisee Partner may be allowed to use NAFED logo with specifically mentioning the purpose of association and may write "Franchisee Partner of NAFED" on their sign boards, visiting cards, letter heads, emails and other forms of communication for business purposes.

#### 2. Contact Person

Sh. SOURADIP MONDAL (Mob - +91-9971182995)
State Head, NAFED WEST BENGAL
FLOOR 2F, BLOCK E-F, 12 C, SHYAM KUNJ,
LORD SINHA ROAD, KOLKATA – 700071 (WEST BENGAL)

#### 3. ELIGIBILITY CRITERIA

S. No.	Criteria	Supporting Documents
	The Applicant shall be an Indian Corporation /	Registration of Firm
	Company/Firm/LLP/Trust/Society (including	Certificate of Incorporation
1.	FPO/Cooperative).	Document from Registrar of
		Societies

2.		Consortium Undertaking as per format prescribed.
3.	Applicant should have previous experience of working for supply of FMCG Products in the retail industry	Copies of relevant agreements/documents signifying the relevant experience along with undertaking on Applicant's letterhead
4.		Undertaking as prescribed in this RFP.
5.	turnover of minimum Rs. 50 lakhs in any three of the last four financial years ending March, 2025 and should have positive net worth. This criterion is applicable for the lead applicant nominated by the consortium partners. For this criterion, Applicant shall be required to	Audited Profit and Loss and Balance Sheet for the last four financial year ending on 31.03.2025.  Average annual turnover and Net Worth certificates issued by Chartered Accountant.

	Chartered Accountant certifying the yearwise turnover of the Corporation / Company / Firm / LLP/ Trust/Society (including FPO/Cooperative). Turnover and net worth certificate shall also be accepted for the financial year ending in March, 2025.	
6.	Annual Audited balance sheets for any of the three financial years out of last four years, ending in March 2025, shall be enclosed as supporting document.	Duly signed copies of Balance Sheets for the relevant years.
7.	Applicant should possess a valid FSSAI License to operate retail stores and cafes.	Duly signed copy of FSSAI license
8.	Applicant should hold a valid Goods and Services Tax (GST) registration certificate, as applicable.	Duly signed copy of GST Certificate.
9.	Applicant should hold a valid Permanent Account Number (PAN), as applicable.	Duly signed copy of PAN.
10.	Applicant should not have been debarred/blacklisted by any Govt. Department/PSU/FPO/Cooperative Society for corrupt and fraudulent practices and shall have to submit a declaration to this effect.	Undertaking in the format prescribed in this RFP.

Note: Startups with relevant registration certificates shall be exempted from the Minimum Eligibility Criterion relating to Turnover.

## 4. TECHNICAL EVALUATION CRITERIA

SNO.	EVALUATION CRITERIA	MAXIMUM MARKS
1	Specific Capability/Experience of the Applicant relevant to the assignment (Similar work Executed)	60
1.1	Average Annual Turnover (INR)	30
1.1.1	50 lakhs	10
1.1.2	51lakhs-2crores	15
1.1.3	2.1crores-4crores	20
1.1.4	4.1crores-8crores	25
1.1.5	Above 8 crores	30
	Prior Experience of executing similar projects	
	Experience in operating cafes, stores, canteens ,food hubs, or	
1.2	restaurants	30
	(Work orders/Completion Certificates to be submitted)	
1.2.1	Under 02 Similar Projects	10
1.2.2	02-03 Similar Projects	20
1.2.3	Above 03 Similar Projects	30
2	Approach and Methodology	40
	Details of Methodology and Approach	
	- Understanding of the project objectives	
	<ul><li>Proposed implementation plan and timeline</li><li>Innovation and creativity in store operations</li></ul>	
2.1	Presentation to be made to the Technical Evaluation Committee of NAFED	40
	The marks for Approach and Methodology will be given by the Committee based on the Detailed Project Proposals and presentations submitted by the Applicants.	

#### 5. PROCESS OF EVALUATION OF PROPOSALS

- 5.1 The Evaluation Committee (the "Committee") shall evaluate the Proposals / bids. This may involve the representations from NAFED and/or other department's experts. The decision of the Evaluation Committee in the evaluation of the proposals/bids shall be final.
- 5.2 Proposals which are late / vague / conditional / incomplete / not confirming to the laid down procedure in any respect shall be rejected.
- 5.3 Evaluations of proposals / bids shall be only on basis of information provided by the Applicants in the proposals, or any additional information provided by the Applicants against specific requests for clarifications asked by NAFED during evaluation the process.
- 5.4 The evaluation committee will check if the Applicant has deposited RFP Document fee and the EMD along with the pre-qualification Proposal and the same are found to be in order.
- 5.5 The documentation furnished by the Applicant as given in MINIMUM ELIGIBILITY CRITERIA FOR RFP will be examined prima facie to see if the Applicant's capacity, skill base and other Applicant's attributes as claimed therein are consistent with the needs of this project.
- 5.6 The Applicants' technical solution proposed in the Proposal document shall be evaluated as per the requirements specified in this RFP and adopting the evaluation criteria spell out in this document.
- 5.7 The Applicants are required to submit all required documentation in support of the evaluation criteria specified (e.g. detailed project citations and completion certificates, audited financial statement, profiles of project resources and all others) as required for technical evaluation.
- 5.8 The TEC constituted by NAFED may invite qualified Applicants to make a presentation on a date, time and venue determined by NAFED to make a presentation of their Proposal. The purpose of such presentations would be to allow the Applicants to present their methodology, unique capabilities if any, the project plan and governance structure and the quality of the project team etc.

- 5.9 The presentation of the Proposal should be made by the proposed Program /Project manager of the Applicant for this Project with some of the key team members to support the project manager as part of the presentation team, instead of the sales representative or the senior executive of the organization.
- 5.10 The Technical presentation must include the following:
  - Understanding of the Project Requirements.
  - Highlights of the Proposed Solution.
  - Proposed Approach & Methodology.
  - Detailed Project Plan.
  - Proposed Distribution Network Infrastructure.
  - Proposed Team Composition.
  - Live Demo of the similar projects or solutions delivered, if any.
- 5.11 Each Technical Bid will be assessed for technical score on a scale of 1 (minimum) to 100 (maximum) points.
- 5.12 The Applicant with less than 70 score in technical evaluation will not be eligible for further Financial Evaluation of the bids.

#### 6. CLARIFICATIONS DURING EVALUATION OF PROPOSALS

- 6.1 During the time of the evaluation of the Proposals / Bids, NAFED may seek clarifications from the Applicant on specific items in the proposals / bids submitted by them. All such clarifications will be sent to the contact persons indicated in the proposal either by email or in personal in given time.
- 6.2 The primary role of clarifications in the evaluation process is to clarify ambiguities and uncertainties arising out of the evaluation of the Proposal documents. The clarifications
- 6.3 Provide the opportunity for NAFED to state its requirements clearly and for the Applicant to, more clearly, state its proposal.
- 6.4 If such clarifications are oral in nature, they will only be considered in the form of minutes of the meeting duly signed/agreed to by all participants.
- 6.5 The Applicant has the option to respond or not respond to these queries. If the Applicant fails to respond within the stipulated time period, NAFED has the right to

- make assumptions on the Proposals/Bids submitted by the Applicant and if such assumptions lead to disqualification of the Proposals/Bids, NAFED is not accountable for these omissions.
- 6.6 All the responses to the clarifications will be part of the Proposal of the respective Applicants, and if the clarifications are in variance with the earlier information in the proposal, the information provided in later stages will be the part of the contract for implementation between Applicant and NAFED.
- 6.7 Evaluations of Proposals/Bids will be only on basis of information provided by the Applicants in the proposals, or any additional information provided by the Applicants against specific requests for clarifications sent by NAFED during the evaluation process.
- 6.8 If any of the responses by the Applicant to the queries sent by NAFED has commercial implications, these commercial aspects will not be accommodated in the evaluation process.

#### 7. EVALUATION OF TECHNICALLY QUALIFIED BIDS

- 7.1 Evaluation of the bids will be done in two-stages namely Technical Evaluation (comprising pre-qualification check and technical score evaluation) and financial evaluation based on QCBS basis.
- 7.2 In deciding the final selection of the agency, the technical bid of the proposal will be given a weightage of 70% and the financial bid will be given a weightage of 30%.
- 7.3 The financial bids of only those bidders who qualify for the technical evaluation will be opened.

#### 8. EVALUATION OF FINANCIAL BIDS

- 8.1 The Applicants shall submit their financial bids as per the format prescribed in Annexure- XI. The Applicants shall submit the "Margin Percentage offered to NAFED" as the financial bid.
- 8.2 Weightage to the margin percentages while calculating the Financial Score are as follows:

# Weightage for Margin % from sales of NAFED Bazaar (ML): 30% Weightage for Margin % for sales of NAFED Cafes (MS): 70% Composite margin % for calculating the Financial Score (F): (ML \*0.3) + (MS\*0.7)

- 8.3 The proposal with the highest cost (margin %) will be given a score of 100 and the other proposals will be scored on a pro-rata basis, inversely proportional to the offered financial bid i.e., lower marks for lower priced offers.
- 8.4 The Financial score of each Applicant shall be assigned as follows:

$$F = (FA/F_{max}) * 100$$

Where F = Financial Score of the Applicant, FA = Composite Margin % of the Applicant,  $F_{max}$  = Highest Composite Margin % Received

8.5 TOTAL SCORE: (on **QCBS basis**) The total score shall be obtained by weighing the quality and cost scores and adding them.

# Total Score = Technical Score of the Applicant \*70/100 + Financial Score of the Applicant \*30/100

- 8.6 The Applicant with the highest total score shall be declared as the Successful applicant.
- 8.7NAFED may, at its sole discretion, declare a panel of Cluster-wise Successful Applicant(s) for each individual cluster after the technical and financial evaluation of all the proposals.

#### 9. REJECTION CLAUSE

- 9.1 The Proposal has to be submitted in the form of printed document. The Proposals submitted by Telex, fax or email shall not be entertained.
- 9.2 Any condition put forth by the Applicant non-conforming to the Proposal requirements will not be entertained at all and such Proposal will be rejected.
- 9.3 If a Proposal is not responsive and not fulfilling the conditions, it will be rejected by NAFED and shall not subsequently be accepted even if it is made responsive by the Applicant by correction of the non-conformity. No further communication will be made in this regard.

#### 10. INTIMATION TO THE CLUSTER-WISE SUCCESSFUL APPLICANT(S)

- 10.1 NAFED will intimate the Cluster-wise Successful Applicant(s) well before the validity of the RFP through email or fax or phone.
- 10.2 Acceptance letter will be issued with price confirmation (if any) and other required details via email.
- 10.3 The Cluster-wise Selected Agency/Franchisee Partner shall also sign a separate Service Level Agreement (SLA) for revenue sharing with NAFED within 5 (five) working days of selection.
- 10.4 NAFED may, at its sole discretion, declare a panel of Cluster-wise Successful Applicant(s) after the technical and financial evaluation of all the proposals.

#### 11. AVAILABILITY OF RFP DOCUMENT

11.1 The RFP documents can be downloaded from NAFED's website (www.nafed-india.com).

#### 12. SUBMISSION

12.1 Proposals and relevant documents, in their complete form, in all aspects, are required to be submitted to:

Address To	State Head
Address	FLOOR 2F, BLOCK E-F, 12 C, SHYAM KUNJ,
	LORD SINHA ROAD, KOLKATA – 700071 (WEST BENGAL)
Telephone	Ph-033-46054177 / Mob - +91-9971182995
Email ID	nafkol@nafed-india.com

#### 13. COST FOR PREPARATION

13.1 The applicant shall bear all costs associated with the preparation and submission of the RFP. NAFED will, in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the RFP process.

#### 14. QUERIES ON THE RFP DOCUMENT

- 14.1 All prospective applicants before the last date & time of submission of RFP may get clarification on their queries, if any from State Head NAFED, West Bengal, Kolkata Email: nafkol@nafed-india.com. The queries received after due date/ time will not be considered.
- 14.2 NAFED will hold a pre bid meeting, through video conferencing, with the prospective applicant(s) at the given time and date (as given in the schedule) to discuss the requirement and purpose of the RFP.
  - i. The queries can be addressed to Manager, NAFED via e-mail to nafkol@nafed-india.com with the subject "NAFED INVITES REQUEST FOR PROPOSALS (RFP) FROM ELIGIBLE APPLICANTS For opening of Nafed bazaar stores and of Nafed cafés across IOCL locations in WEST BENGAL Queries" (e-Mail with any other subject will not be entertained).
- ii. Only queries received before 03 days of pre bid meeting date will be entertained in the pre-bid meeting.
- iii. Maximum of two representatives of each Applicant shall be allowed to participate.

#### **15.AMENDMENT OF RFP DOCUMENTS**

- 15.1 At any time prior to the last date for submission of RFP application, NAFED, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective applicant, modify this RFP document by a corrigendum.
- 15.2 Any corrigendum (if any) shall be deemed to be incorporated into this RFP.
- 15.3 Applicants are advised to keep viewing the NAFED website for any corrigendum/ change.
- 15.4 Also, in order to provide prospective applicants reasonable time to take the amendment into account for preparing their RFP, NAFED may, at its discretion, extend

the last date for the receipt of RFP and/or make other changes in the requirements set out in this RFP document.

#### 16. PERIOD OF VALIDITY OF RFP

16.1 The application/offers under this RFP shall be valid for 3 months from the date of submission of RFP application. An RFP valid for a shorter period shall stand rejected.

16.2 In exceptional circumstances, NAFED may request the consent of the applicant for an extension to the period of RFP validity. The request and the response thereto shall be made in writing.

#### 17. CURRENCY OF PAYMENT

Payment to the Cluster-wise Selected Agency/Franchisee Partner shall be made in Indian Rupees (INR) only.

#### 18. STATUTORY DUTIES AND TAXES

Income Tax deductions shall be made from all payment made to the Cluster-wise Selected Agency/Franchisee Partner as per the rules and regulation in force, in accordance with Income Tax act prevailing from time to time. GST /PF /ESI and any other taxes may be applicable on the Cluster-wise Selected Agency/Franchisee Partner as per the relevant acts at prevailing rates from time to time.

#### 19. PROCEDURE FOR SUBMISSION OF RFP

19.1 The complete application in respect of this RFP shall be submitted to State Head NAFED, West Bengal, Floor 2F, Block E-F, 12 C, Shyam Kunj, Lord Sinha Road, Kolkata – 700071 (WEST BENGAL). For this RFP other forms of application will not be accepted under any circumstances.

19.2 The bids (complete in all respects) must be submitted in two sealed envelopes (Technical and Financial Bids) as explained below:

- 19.3 **"Envelope No.1 "Technical Bid":** Documents as applicable and mentioned in RFP are required to be submitted in the given format, with proper seal and signature of authorised person on each page. Each copy of the technical bid submitted should be covered in a separate sealed cover super scribed with the words "Technical Bid".
- 19.4 **Envelope No.2 "Financial Bid":** Financial Bid should be submitted at the above-mentioned address in the form specified under Annexure-XI. The prices should be mentioned in figures as well as in words wherever mentioned in the Annexure-XI. The Applicant should carefully cross check the prices entered in figures with corresponding figures converted in words. In the event of any discrepancy in price quoted in words and figures, the price allotted in words shall prevail over the price quoted in figures. Each copy of the financial bid submitted should be covered in a separate sealed cover super scribed with the words "Financial Bid".
- 19.5 All Documents viz. Technical Bid and Financial Bid are to be kept in a single sealed cover super scribed with "NAFED INVITES REQUEST FOR PROPOSALS (RFP) FROM ELIGIBLE APPLICANTS FOR OPENING OF NAFED BAZAAR RETAIL STORES AND NAFED CAFES AT IOCL LOCATIONS ACROSS WEST BENGAL".
- 19.6 Intending Companies/Parties shall submit Request for Proposal documents in original downloaded form, duly signed and stamped at each page as token of acceptance of all terms and conditions. Proposals received over Fax/Email shall be summarily rejected.
- 19.7 The application must be accompanied with processing fees (non-refundable) of Rs. 5900 (Five Thousand Nine Hundred only) (including 18% GST) by means of DD/ NEFT/ RTGS to NAFED. NAFED reserves the right to accept or reject any or all applications without assigning any reason thereof. The issue of this document does not in any way commit or otherwise obliges NAFED to proceed with all or any part of RFP process. The RFP is not the subject of any process of contract or any contractual obligations between NAFED and prospective Applicant. The processing fees shall be valid for a period of 6 months from the date of submission of Proposal document, or beyond any period of extension if requested.

19.8 Bid must be accompanied with interest free Earnest Money Deposit (EMD) of INR 25,000/- (Rupees Twenty Five Thousand only) by way of RTGS / NEFT/ ELECTRONIC MODE to the NAFED as per following bank details and a proof of payment must be provided along with the application.

#### BANK ACCOUNT DETAILS FOR EMD /SD

BENEFICIARY NAME: NAFED KOLKATA

BANK NAME: KOTAK MAHINDRA BANK LTD,

BRANCH ADDRESS: MINTO PARK BRANCH, KOLKATA

ACCOUNT NO: 0948387218

IFS CODE: KKBK0006579

19.9 Startups with relevant registration certificates shall be exempted from submission of EMD.

19.10 Interest free EMD submitted at the time of bid submission may also be converted into the interest free SD by the selected Applicant.

19.11 The Proposals must contain the name, designation and place of Business of the person with Phone, Email ID and Fax Nos. of persons making the proposals and must be signed and sealed by the Prospective Agency / Franchisee Partner with his usual signature.

19.12 The signatory of the application qua this RFP shall be authorized to sign and submit the RFP to bind the Corporation / Company / Firm / LLP / Trust/ Society including FPO/Cooperative.

19.13 Each page of RFP has to be numbered consecutively and signed & stamped, as a token of acceptance of all terms and conditions.

19.14 In case any documents uploaded under this RFP are found to be tempered/modified in any manner, RFP will be summarily rejected and RFP processing fee would be forfeited and the applicant would be liable for any suitable action.

19.15 NAFED reserves, at its sole discretion, the right to approve or reject any or all RFP application(s) without assigning any reason.

# 20. FOLLOWING DOCUMENTS HAVE TO BE SUBMITTED ALONG-WITH APPLICATION/ RFP IN A SEALED COVER:-

- 20.1 Complete RFP document stamped and signed by authorized signatory of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative).
- 20.2 Application Letter and Application Form duly filled, stamped and signed by authorized signatory of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative as per format "Annexure-I" & "Annexure-II" respectively of this RFP document.
- 20.3 Self-attested & stamped copies of:
- a) Audited Balance Sheet
- b) Profit & Loss Account
- c) ITR for any three of last four financial years ending March 2025.
- 20.4 Self attested & stamped copy of GST registration certificate.
- 20.5 Self attested & stamped copy of PAN of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative).
- 20.6 Self attested & stamped copy of valid Registration Certificate of the Corporation / Company / Firm / LLP / Trust / Society (including FPO/Cooperative)
- 20.7 Self attested & stamped copies of some of the documents / supply orders / Invoices which shows the experience of the applicant in sales and distribution of FMCG products in retail sector, financial year wise, for every financial year of the total experience ending up to 31<sup>st</sup> March, 2025 (also see Annexure III).
- 20.8 Undertaking on letterhead of the Applicant stating years of experience in distribution of FMCG Products to be submitted.

20.9 Self attested & stamped copy of valid address proof of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative), in case of proprietorship shall be telephone bill / copy of passport / electricity bill, for partnership firm shall be certificate of registration whereas in case of others relevant certificate of incorporation issued by the concerned authority.

- 20.10 Self attested copy of Aadhar card of authorized signatory.
- 20.11 Copy of the Board Resolution (in case of company) or Authorization Letter (in case of partnership firm) in favour of the Authorized Signatory.
- 20.12 Turnover and net worth certificate for any three of the last four financial years, ending March, 2025, issued by Chartered Accountant as per format "Annexure-IV".
- 20.13 Undertaking with details of existing Stores of the Applicant shall be shared on letterhead of Applicant.
- 20.14 Address proof with details of PAN India premises of Applicant to be submitted.
- 20.15 Work orders/Completion Certificates for projects to be submitted.
- 20.16 Self attested & stamped copy of this RFP document as a token of acceptance of terms & conditions of this RFP document.
- 20.17 List of Directors / Partners of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) as per attached format at "Annexure-V".
- 20.18 Self Declaration on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) for not been blacklisted by any State/Central Govt. body/ Public Sector Undertaking at any point of time in India.

20.19 Self Declaration on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) for not been involved in any major litigation that may have an impact of affecting or compromising participation of the party in the e- auctions.

20.20 Self Declaration on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) for not been prosecuted for violation of rules / laws under Essential Commodities Act or any such others laws or orders there under in any court of laws.

20.21 Self declaration on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) for not being under liquidation, court receivership and/or similar proceeding.

20.22 Self declaration on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) for not being under a declaration of ineligibility for corrupt and fraudulent practices.

20.23 Bank account details of Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) (copy of cancelled cheque/ passbook).

20.24 Undertaking for consortium as per Annexure – VII.

20.25 Undertaking for Integrity Pact as per Annexure – VIII.

20.26 Non-Refundable Participation fee: Interested Applicant(s) shall require to pay non- refundable fee of Rs.5900/- (Rs. Five Thousand Nine Hundred Only) (inclusive of 18% GST) for participation in this RFP. Fee can be paid through DD/RTGS/NEFT in favour of NAFED as per bank account details given in the RFP document.

20.27 Declaration cum Undertaking pursuant to section 206AB of the Income Tax Act, 1961, as per Annexure-IX. Audited provisional shall be allowed for the financial year ending in 2025.

20.28 Annexure-I Annexure-II, Annexure-III, Annexure-IV, Annexure-V, Annexure-VI, Annexure VII (if applicable), Annexure-VIII, Annexure-IX, Annexure-XI duly filled in, signed and stamped.

#### 21. DECLARATIONS AND UNDERTAKINGS

- 21.1 It shall be incumbent upon all Applicants/intending bidders to submit following declarations on the letter head of their entity(ies):
  - a) The intending Applicants/intending bidders is/are/was/were neither in litigation with Nafed at any point of time regarding any business and trade activity of Nafed nor was/were it/they ever blacklisted by Nafed on account of such litigation(s) or otherwise.
  - b) Any of the present and past directors/proprietor/partners/promoters etc of Applicants/intending bidders was/were or is/are not part of such other and separate entity(ies) which was/were/is/are in litigation with Nafed in present or past or/and such other entity (les) has/have/had ever been blacklisted by Nafed in the past for any reason.
  - c) The intending Applicants/intending bidders have not been/ are not convicted of any criminal offenses and acknowledge that they will be liable for any false information they provide.
- 21.2 If intending Applicants/intending bidders is/are/was/were in litigation (s) with Nafed in present/past, it shall be incumbent upon such bidder(s)/applicant(s) to furnish the details of such litigation(s) and consequent blacklisting, if any, on the letter head of the entity(ies). In such scenario, the declaration as mandated above at (a, b, c) shall not be required.
- 21.3 If any of the intending Applicants/intending bidders or their promoters are found involved in litigation(s) with Nafed whether in past and present or they have/had been blacklisted by Nafed or/and any of the promoters of intending Applicants/intending bidders was/were part of the management of such other and separate entity(ies) which was/were/ is/are in litigation(s) with Nafed in present or past or/and such other entity (ies) has/have/had ever been blacklisted by Nafed in the past for any reason, Nafed

shall have sole discretion to decide on the selection of such applicant(s)/bidder(s) even if such intending Applicants/intending bidders fulfilling eligibility criteria and Nafed's decision either to select or reject such intending Applicants/intending bidders shall be final and binding and no further communication/grievance against such decision shall be entertained in this regard.

#### 22. INTEGRITY PACT

The Successful Applicant will be required to sign an Integrity Pact. It will be assumed that successful Applicant has gone through the Integrity Pact (Annexure- VIII of this RFP) and have no objections whatsoever in signing the contract.

#### 23. AUTHORIZED SIGNATORY

The person signing the RFP documents should be the duly authorized representative of the Applicant and whose signature should be verified and certificate of authority should be scanned and submitted. The power or authorization or any other document consisting of adequate proof of the ability of the signatory to bind with the Corporation / Company /Firm / LLP / Trust/ Society (including FPO/Cooperative) should be scanned and annexed to the RFP. All certificates and documents (including any clarifications sought and any subsequent correspondences) received hereby, shall, as far as possible, be furnished and signed by the Authorized Representative.

23.1 All documents to be duly signed, stamped, and self-attested at each page as a token of acceptance of all terms and conditions. Documents without sign, stamp and self-attestation shall be summarily rejected and application shall not be considered for further evaluation.

#### 24. NAFED'S RIGHT TO AMEND THE SCOPE OF WORK

24.1 If, for any unforeseen reasons, NAFED would require to change the Scope of work, this change shall be acceptable to the Applicant without change in application submitted under this RFP.

24.2 NAFED reserves the right to reject one/ all the RFP applications or cancel the RFP without assigning any reasons thereof.

#### 25. OTHER TERMS & CONDITIONS

By submitting a response, the applicant represents and warrants to NAFED that, as on the date of submission:

25.1The applicant has fully disclosed to NAFED in its responses all information which could reasonably be regarded as affecting, in any way, the evaluation of the response.

25.2 All information contained in the applicant's response is true, accurate and complete and not misleading in any way.

25.3 No litigation, arbitration or administrative proceeding is presently taking place, pending or to the knowledge of the applicant threatened against or otherwise involving the applicant which could have an adverse effect on its business, assets or financial condition or upon NAFED'S reputation if the response is successful.

#### 26. PRECEDENCE OF DOCUMENTS

If there is any inconsistency between the terms of this RFP and any of its appendices, schedules or attachments then, unless the contrary is explicitly stated in this RFP, the terms of the RFP will prevail to the extent of any inconsistency.

#### 27. CORRUPT OR FRAUDULENT PRACTICES

27.1 It is expected that the Applicants who wish to RFP for this supply have highest standards of ethics.

27.2NAFED will reject RFP if it determines that the Applicant recommended for award has engaged in corrupt or fraudulent practices while competing for this RFP.

27.3 NAFED may declare an Applicant ineligible, either indefinitely or for a stated duration, to be awarded or contact if it at any time determines that the vendor has engaged in corrupt and fraudulent practices during the execution of contact.

## 28. INTERPRETATION OF THE CLAUSES IN THE RFP DOCUMENT

In case of any ambiguity/ dispute in the interpretation of any of the clauses in this RFP Document, NAFED's interpretation of the clauses shall be final and binding on all Applicants/parties.

#### **SECTION - IV**

#### **GENERAL PROVISIONS AND APPLICABLE LAWS**

#### 1. APPLICABLE LAW, JURISDICTION AND DISPUTE RESOLUTION

1.1. This RFP documents and award of work/Purchase order under this RFP documents shall be constituted and the legal relation between the parties hereto shall be determined and governed according to the laws of the Republic of India and only courts at Delhi and High court of Delhi shall have the jurisdiction in all the matters arising out of / touching and/or concerning this agreement and parties to this agreement agree to irrevocably submit to the exclusive jurisdiction of those courts for purpose of any such proceeding. The aforementioned exclusive and irrevocable jurisdiction of aforesaid court is irrespective of place of occurrence of any course of action pertaining to any dispute between the parties.

1.2. All or any dispute arising out or touching upon or in relation to the terms of this RFP documents including the interpretation and validity of the terms thereto and the respective rights and obligations of the parties shall be settled amicably by mutual discussion failing which the same shall be settled through arbitration. The arbitration proceedings shall be governed by the Arbitration and Conciliation Act of 1996 (as amended up to the date) or any statutory amendments / modifications thereof for the time being in the force. The seat & venue of the arbitration shall be at New Delhi, India and language of arbitration shall be English.

#### 2. FORCE MAJEURE

Should any extra-ordinary and unforeseen circumstances arise, like fire, flood or any other natural calamities, strike, riot, civil commotion, epidemic, plague, accident and/or ware preventing either contracting party from fully or partially carrying out the obligations under the RFP, party so prevented shall inform in writing the other party of the causes of such failure within 3 (three) days from the beginning thereof and shall not be liable for performance of the contract wholly or to the extent of non-performance, as the case may be.

#### 3. HOLIDAY LISTING

NAFED's policy for Holiday-Listing, which is available on the website of NAFED must be acceptable to the Applicants. Notwithstanding anything contained in this RFP document is mutatis mutandis applies to this and in the event, the agency(s) while discharging its obligations under the RFP/Agreement or otherwise, come(s) within the ambit of the said policy, NAFED at its sole discretion reserves the right to suspend/discontinue dealings or take any curative measures with agency (s) in accordance with the policy in force.

#### 4. INDEMNITY

The Successful Applicant shall indemnify NAFED and keep indemnified against any loss or damage, claims, compensation, penalty, fine, levies, etc. on account of slackness, deficiency, failure to observe any obligations under the contract, failure to comply with statutory/ mandatory provisions pertaining to the contract by the Agency in respect of the services provided etc., whatsoever.

#### **5. PREVENTION OF FRAUD AND CORRUPTION**

5.1.The applicant(s) shall be bound to take all measures necessary to prevent Fraud and Corruption while dealing with NAFED. Applicant(s) agree and undertake to observe the principles/ provisions as laid down in "Integrity Pact" of NAFED (As per Annexure-VIII) during their participation in the RFP process, during the process of RFP and in any other transaction with NAFED.

5.2. The Applicant(s) shall not, directly or through any other person or firm, offer, promise or give or otherwise allow any of NAFED's employees any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the RFP process or during the process of RFP. 5.3. The Applicant(s) shall not enter with other Applicant(s) into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to

prices, specifications, certifications, subsidiary contracts, submission or non-submission of RFP s or any other actions to restrict competitiveness or to introduce cartelization in the import process.

5.4. The Applicant(s) shall not commit or allow any employees of NAFED to commit any offence under the relevant provisions of IPC/Prevention of Corruption Act; further the Applicant(s) will not use improperly or allow any employee(s) of NAFED, for purposes of competition or personal gain, or pass onto others, any information or document provided by NAFED as per of the business relationship, including information contained or transmitted electronically.

5.5.The Applicant(s) shall not instigate third persons to commit offences / activities outlined in Fraud Prevention Policy or be an accessory to such offences.

5.6.The Applicant(s) if in possession of any information regarding fraud/suspected fraud hereby agree and undertake to inform NAFED of same without any delay.

#### **6. INTERPRETATION OF THE CLAUSES IN THIS AGREEMENT**

In case of any ambiguity/ dispute in the interpretation of any of the clauses in this Agreement, NAFED's interpretation of the clauses shall be final and binding on Applicant(s).

#### 7. GENERAL PROVISIONS

- 7.1. Violation in any terms & conditions of this Agreement is not allowed.
- 7.2. At any stage of the supply process, if it is found that Applicant(s) has given incorrect and misleading certificate/information/document(s), NAFED shall free to take suitable action including cancellation of RFP, forfeiture of security / RFP security amount.
- 7.3. The current RFP shall be independent of any previous ongoing/completed contract that may have been entered into between NAFED and the Applicant(s).

- 7.4. NAFED reserves the rights to call for any additional information/documents from Applicant(s) and same shall be submitted by the Applicant(s) to NAFED within given time period.
- 7.5. NAFED reserves the right to cancel this RFP in totality without assigning any reason.
- 7.6. NAFED reserves the right to increase or decrease the quantity of this RFP without assigning any reason.
- 7.7. This RFP shall be governed and construed in accordance with the Indian Laws.
- 7.8.NAFED reserves the right to call additional parties at the time of inviting proposals at later stages, as deemed necessary.
- 7.9. Timing and sequence of events resulting from this RFP shall ultimately be decided by NAFED.
- 7.10.No oral conversations or agreements with any official, agent, or employee of NAFED shall affect or modify any terms of this RFP.
- 7.11. The proposal and all correspondence and documents shall be written in English.
- 7.12. Eligibility criteria, Technical Evaluation and Presentation will be used for assessing the capability and the competence of the Applicants.
- 7.13.Keeping in mind the requirements laid down in the eligibility criteria, the Applicants are suggested to assess their own capability and competency before submitting the proposals.

7.14.Keeping in mind the requirements laid down in the eligibility criteria, the Applicants are suggested to assess their own capability and competency before submitting the proposals.

7.15. The Applicants participate in the bidding process with a clear understanding and unambiguous undertaking that, their proposals are liable to be returned back to them, without opening and any assessment, if they fail to meet the eligibility criteria.

7.16.The criteria, which are prescribed as eligibility criteria for Applicants interested in undertaking NAFED's RFP, over and above the eligibility criteria / conditions, the Applicant must also possess the technical know-how and the financial wherewith that would be required to successfully provide the services sought by the NAFED for the entire period of the contract.

7.17.Proposals/Bids received after the due date and the specified time (including the extended period if any) for any reason whatsoever, shall not be entertained and shall be returned unopened.

#### **Annexure I**

Application Letter (on letter head of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative)

To,
The State Head NAFED, West Bengal Floor 2F, Block E-F, 12 C, Shyam Kunj, Lord Sinha Road, Kolkata – 700071 (West Bengal)
Dear Sir,
I / We, submit processing fee for Opening of NAFED Bazaar Stores and NAFED Cafes across Delhi NCR locations.
I / We have thoroughly examined and understood all the terms and conditions as contained in the Request for Proposal (RFP) and agree to abide by them.
I / We hereby declare that the I / Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) am / is duly authorized to sign and submit this application
Yours Faithfully,
Authorized Signatory Name :
Designation:
Mobile Number:
Email ID:
Date:

### Annexure -II

## **Application Form**

Name of the Corporation / Company / Firm / LLP /	
Trust/ Society (including FPO/Cooperative)	
Firm type (Corporation /Company /Firm /LLP/	
Trust/ Society (including FPO/Cooperative)	
Registered office	
Email Id of Authorised signatory	
Registration No.	
PAN no. of Corporation / Company / Firm / LLP /	
Trust/ Society (including FPO/ Cooperative)	
GST Registration No.	
License/Certification, if any	
Name of Authorised signatory along with designation	
Mobile Number of Authorised signatory	
Bank Account Number	
Branch and address of Bank	
Bank IFSC Code	

Financials (Rs. In Lakhs)

Particulars	FY	FY	FY
Total Turnover			
Net worth			

#### Annexure -III

# Work Experience of Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) / Consortium partners

(If required Extra sheet may be taken for providing information)

- 1) Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) Introduction:
- 2) Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) is Manufacturer / Trader / Distributor:
- 3) Name of Brand / Product deals in:
- 4) Organizational Structure:
- 5) Current operational area (Nation wise / State(s) wise / district (s) wise):
- 6) Number of Existing Grocery Retail Stores, Cafes etc. (State(s) wise/District(s) wise/Ares(s) wise):
- 7) Details of any other infrastructure available:

#### Annexure-IV

### Format of certificate to be issued by Chartered Accountant

To,

The State Head NAFED, West Bengal Floor 2F, Block E-F, 12 C, Shyam Kunj, Lord Sinha Road, Kolkata – 700071 (West Bengal)

We hereby certified that M/s	having registered office at	is
engaged in the business of ar	nd their turnover and net worth for any three of last four	
financial years, ending March 2025, fror	n the above business is as per details given below:-	

		F.Y		F.Y		F.Y	
S. No	Particulars	Qty(MT)	Value (Rs. in lakh)	Qty (MT)	Value (Rs. in lakh)	Qty (MT)	Value (Rs .in lakh)
01.	Total Turnover						
02.	Net Worth						

#### Annexure-V

# (On the letterhead of the Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative)

Details of Director(s) / Partner(s)

S.	Name of the	Residential Address	Mobile No. & Email	Aadhar No.
No.	Director/Partner		ID	

#### **Annexure -VI**

# Undertaking from Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) (to be submitted on the letter head)

Date: -
To, The Managing Director, National Agricultural Cooperative Marketing Federation of India Ltd. NAFED House, Sidhartha Enclave, Ashram Chowk New Delhi-110014
Dear Sir,
This has reference to the RFP reference no
datedpublished in the website of NAFED. In response to the said RFP, I/ we
have submitted our RFP at your office.
In connection with the above RFP, I / we hereby declare and undertake as under: -
(i) That we are neither related to any member(s) of your Board of Directors, Officers and other employees nor do we have any financial, commercial or other interests with any of the above persons in any capacity whatsoever.
(ii) That we have read this RFP documents completely and all terms & conditions given in this RFP documents are acceptable to me/us.
(iii)That we have not been blacklisted by any State/Central Govt. body/ Public Sector Undertaking at any point of time in India.
(iv) That we have not been involved in any major litigation that may have an impact of affecting or compromising participation in this RFP.
(v) That in case of any violations to the above declarations at any stage of the RFP, NAFED reserves the sole right to cancel the candidature under this RFP.
(vi)That we have not been insolvent in the last three financial years.
For and on behalf of
(Authorized Signatory with Corporation / Company / Firm / LLP / Trust/ Society (including FPO/Cooperative) seal/Stamp)

#### **ANNEXURE VII**

#### ON THE LETTERHEAD OF THE APPLICANT / LEAD MEMBER OF CONSORTIUM

#### **TO WHOMSOEVER IT MAY CONCERN**

This is to state that for the purpose of the RFP for Opening of NAFED Bazaar Stores and NAFED Cafes across West Bengal locations.

We have agreed to form a Consortium as under:

S.No.	Name Of Agency/ Franchisee Partner	Name of Signing Authority Along With Designation	Role in Consortium
1			Lead Applicant
2			Supporting Applicant
3			Supporting Applicant

Signature Party 1:			
Signature Party 2:			
Signature Party 3:			
Please Note:			

- 1. NAFED leaves it to the applicants to have separate operational agreement.
- 2. The Lead Applicant shall be responsible for all compliances to NAFED.

#### ANNEXURE VIII

#### INTEGRITY PACT

National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED), an apex level Co-operative Marketing Federation, registered under the provisions of Multi State Cooperative Societies Acts, 2002 (as amended up to date), having its Head Office at Nafed House, Siddhartha Enclave, Ashram Chowk, New Delhi-110014 through ......

(hereinafter referred to as the "The Principal", as the context may require or admit, which expression shall, unless excluded by or repugnant to the subject or context or meaning thereof, be deemed to mean and include its representatives, nominees, affiliates, successors and permitted assigns) of the ONE PART And

And
a company incorporated under the Companies Acts, 1956 or 2013 or Partnership Firm duly
registered vides Deed of Partnership dated or Proprietorship Firm,
through its Director/Partner/Proprietor Mr. / Mrs. and having its registered office at
(hereinafter referred to as "Vendor/Bidder/Contractor") which expression shall, unless repugnant or
contrary to the context or meaning thereof, be deemed to mean and include its successors, authorized
signatories and permitted assigns) of the OTHER PART,

#### **PREAMBLE**

The Principal intends to award, under laid down organizational procedures, contract/s for

- **A.** In order to achieve these goals, the Principal will appoint Independent External Monitors (IEMs) to monitor the tender process and the execution of the contract with the bidders/contractors/vendors for compliance with the principles mentioned in this Integrity Pact. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:- No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand; take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- **B.** The Principal will, during the tender process treat all Bidder (s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/additional information through which the Bidder(s) could

#### **Article: 1- Commitments of the Principal**

- 1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:-
- a) No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand; take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b) The Principal will, during the tender process treat all Bidder (s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/additional information through which the Bidder(s) could obtain an unfair advantage in relation to the tender process or the contract execution
- c) The Principal will exclude from the process all known prejudiced persons.

2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Acts, or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

#### Article: 2 - Commitments of the Bidders(s)/Contractor(s)

- 1. The Bidder(s)/Contractor(s)/Vendor(s) commit themselves to take all measures necessary to prevent corruption. The Bidder(s)/Contractor(s) /Vendor(s) commit themselves to observe the following principles while participating in the tender process and during the contract execution. The Bidder(s)/Contractor(s)/Vendor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- a) The Bidder(s)/Contractor(s)/Vendor(s) will not enter with other Bidders into any undisclosed agreements or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- b) The Bidder(s)/Contractor(s)/Vendor(s) will not commit any offence under the relevant IPC/PC Acts; further the Bidder(s)/Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- c) The Bidder(s)/Contractor(s)/Vendor(s) of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. Similarly the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details of Indian Agents of Foreign Suppliers shall be disclosed by the Bidder(s)/Contractor(s)/Vendors. Further, all the payments made to the Indian agent/representative have to be in Indian Rupees only.
- d) The Bidder(s)/Contractor(s)/Vendor(s) while presenting their bid, will disclose any and all payments made, are committed to or intend to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- e) Bidder(s)/Contractor(s)/ Vendor(s) who have signed the Integrity Pact shall not approach the Courts while representing the matter to IEMs and shall wait for their decision in the matter.
- f) The Bidder(s)/Contractor(s)/Vendor(s) will not instigate their persons to commit offences outlined above or be an accessory to such offences.

#### Article: 3 - Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s)/Vendor(s), before award or during execution has committed a transgression through a violation of Article 2, above or in any other form such as to put their reliability or credibility in question, the **Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or take action as per the laid down procedure.** 

#### **Article: 4- Compensation for Damages**

1. If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Article 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/Bid Security.

2. If the Principal has terminated the contract according to Article 3, or if the Principal is entitled to terminate the contract according to Article 3, the Principal shall be entitled to demand and recover from the Contractor/vendor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee

#### Article: 5 - Previous transgression

- 1. The Bidder declares that no previous transgressions occurred in the last three years with any other firm/Company/organization in any country conforming to the anti-corruption approach or with any Public Sector Enterprise in India that could justify its exclusion from the tender process.
- 2. If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action can be taken as per the procedure mentioned in "Guidelines on Banking of business dealings

#### Article: 6 - Equal treatment of all Bidders / Contractors /Subcontractors

- 1. In case of Sub-contracting, the Principal Contractor shall take the responsibility of the adoption of Integrity Pact by the Subcontractor.
- 2. The principal will enter into agreements with identical conditions as this one with all Bidders and Contractors.
- 3. The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

#### Article: 7 - Criminal charges against violating Bidder(s) / Contractor(s) / Subcontractor(s)

If the Principal obtains knowledge of conduct of a Bidder, Contractor or subcontractor, or if an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

#### Article: 8 - Independent External Monitor

- 1. The Principal appoints competent and credible Independent External Monitor for this Pact after approval by Central Vigilance Commission. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this Integrity Pact.
- 2. The Monitor is not subject to instructions by the representatives of the parties and performs his/her functions neutrally and independently. The Monitor would have access to all Contract documents, whenever required. It will be obligatory to him /her to treat the information and documents of the Bidders / Contractors as confidential. He /she will report to the Managing Director, Nafed.
- 3. The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor will also grant the Monitor, upon his/her request and demonstration of a valid interest, unrestricted and unconditional access to their project documentation. The same is also applicable to Subcontractors.
- 4. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Sub-contractor(s) with confidentiality. The Monitor has also signed declarations on

'Non- Disclosure of confidential Information' and of 'Absence of Conflict of interest '. In case of any conflict of interest arising out at a later date, IEM shall inform the Managing Director, Nafed and recues himself/herself from that case.

- 5. The Principal will provide to the Monitor sufficient information about all the meetings among the parties related to the Project provided such meetings could have any impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.
- 6. As soon as the Monitor notices, or believes to notice, violation of this agreement, he/she will so inform the management to discontinue or take corrective action, or to take relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
- 7. The Monitor will submit a written report to the Managing Director, Nafed within 8 to 10 weeks from the date of reference or intimations to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.
- 8. If the Monitor has reported to the Managing Director, Nafed, a substantiated suspicion of an offence under relevant IPC/PC Acts, and the Managing Director, Nafed has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioners.
- 9. The word "Monitor" would include both singular and plural.

#### **Article: 9 - Pact Duration**

- 1. This pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded. Any violation of the same would entail disqualification of the bidders and exclusion from future business dealings.
- 2. If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged/determined by the Managing Director, Nafed.

#### Article: 10 - Other provisions

- 1. This agreement is subject to Indian Laws. Place of performance and jurisdiction is the Registered Office of the Principal, i.e. New Delhi.
- 2. Changes and supplements as well as termination notices need to be made in writing.
- 3. If the contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.
- 4. Should one or several provisions of this Integrity Pact turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
- 5. Issues like Warranty/Guarantee etc. shall be outside the purview of IEMs.
- 6. In the event of any contradiction between the Integrity Pact and its Annexure, the Clause in the Integrity Pact will prevail.

(For & on behalf of the Principal)	(For & on behalf of Bidder/Contractor)
(Office Seal)	(Office Seal)
Place : Date :	
Witness 1: (Name & Address)	
Witness 2: (Name & Address)	

ANNEXURE - IX
(ON YOUR COMPANY'S LETTER HEAD)
Declaration cum Undertaking pursuant to Section 206AB of the Income Tax Act, 1961

To, M/s NAFED India.				
Dear Sir/Madam,				
Subject: Declaration confirm	ning filing of Inco	ome Tax Retui	rn for immediate 3 preced	ling years
I, Ms/Mr/M/s	in capa	acity of Self/P	roprietor/Partner/Direct	or of
			, PAN	
(PAN of Entity) registered o	ffice/permanent	t address at		
do hereby confirm that our		n filing status	for any 3 of the last 4 Fin	ancial Years ending in
March 2025, is as given und	,			T 0 ( 0 1
Financial Year for which	,	Date of	ITR	TDS/TCS is
Income Tax Return was	filed	Filing	Acknowledgement	Rs. 50000/-or more(Yes/No)
due as per Section 139(1)			No.	more(res/No)
137(1)				
2024-25				
2023-24				
2022-23				
2021-22				
*Provisional for the financia	l year anding in	March 2025 c	hall be accepted	
1 TOVISIONAL TOT THE IMANCIA	ii year ending iii	Mai Cli 2023 3	man be accepted.	
I/We hereby undertake to in including any Tax, interest, of the above information.				
For	(Name of Entity)			
Signature:				
Name of person:				
Designation:				
Place:				
Date:				

#### Annexure - X

#### NAFED'S SKUS & STATES OF OPERATIONS

#### **NAFED Branded SKUs**

S.No.	Products Name
1	NAFED PISTA DODI DRY FRUITS 500GMS
2	NAFED ALMOND DRY FRUITS 500GMS
3	NAFED KAJU-320 DRY FRUITS 500GMS
4	NAFED KISHMISH DRY FRUITS 500GMS
5	NAFED AKHROT GIRI DRYFRUITS 500GMS
6	NAFED MAGAJ TARBOOJ 1KGS
7	NAFED PEANUT DRYFRUITS 500GMS
8	NAFED MAKHANA DRYFRUITS 250GMS
9	NAFEDAKHROT GIRI DRYFRUITS 200GMS
10	NAFEDALMONDGIRIDRYFRUITS 200GMS
11	NAFED CHUHARA DRYFRUITS 500GMS
12	NAFED KAJU-320DRYFRUITS 200GMS
13	NAFED KISHMISH DRYFRUITS 200GMS
14	NAFED MUNAKKA RAISINS DRYFRUITS 200GMS
15	NAFED PISTA DODI DRYFRUITS 200GMS
16	NAFED BESAN500GMS
17	NAFED MUSTARD OIL 1KLR
18	NAFED MUSTARD OIL 5KLR
19	NAFED ATTA 10 KGS
20	NAFED CHANA DAL 1KGS
21	NAFED RICE10KGS
22	SOYABADI 1KGS
23	NAFED SABU DANA 500GMS
24	NAFED CHIDWA (POHA DRY) 500GMS

25	NAFED SOYABADI 200GMS
26	NAFED TEA PREMIUM CTC 250GMS
27	NAFED TEA PREMIUM CTC 500GMS
28	NAFED TEA REGULAR CTC 250GMS
29	NAFED TEA REGULAR CTC 500GMS
30	NAFED TEA REGULAR CTC 100GMS
31	NAFED ARHAR DAL WHOLE PULSES 1KGS
32	NAFED ARHAR DAL WHOLE PULSES 500GMS
33	NAFED GRAM WHITE WHOLE PULSES 1KGS
34	NAFED GRAM WHITE WHOLE PULSES 500GMS
35	NAFED GRAM BLACK WHOLE PULSES 1KGS
36	NAFED GRAM BLACK WHOLE PULSES 500GMS
37	NAFED DRY GREENPEAS WHOLE PULSES 1KGS
38	NAFED DRY GREENPEAS WHOLE PULSES 500GMS
39	NAFED LOBIYA WHOLE PULSES 1KGS
40	NAFED LOBIYA WHOLE PULSES 500GMS

Note: Distribution of Ready to eat and Ready to cook Millet-based products promoted by NAFED. The list for the same will be provided once the Franchisee Partner is onboarded.

#### Annexure - XI

#### Format for Financial Bid

(On the letterhead of the Applicant/Lead Bidder in case of Consortium)

S. No.	Item	Margin Percentage To be offered for Cluster1 (Durgapur)	Margin Percentage To be offered for Cluster2 (Haldia)	Margin Percentage To be offered for Cluster3 (Kolkata)	Margin Percentage To be offered for Cluster4 (Siliguri)
1.	Percentage of sales from the operations of NAFED Bazaar stores.				
2.	Percentage of sales from the operations of NAFED Cafes.				

#### Note:

- 1. The Margin percentages shall carry weightages while ascertaining the financial score of the bidders. The weightages for the percentage of sales from operations of NAFED Bazaar and percentage of sales from operations of NAFED Cafes is stated under clause "8. Evaluation of Financial Bids".
- 2. Any other statutory taxes (as applicable) including GST shall be payable extra by the bidders in addition to the above said bids.

### Annexure - XII

## List of IOCL locations across West Bengal

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
	Durgapur DO	Asansol RSA	SREE DURGA MILLENIUM	PO: ILLAMBAZAR ( BARUIPUR ) DIST: BIRBHUM WEST	731214	23.639319	87.529131
1			F/STN NH60	BENGAL. (LOCK NO.11007)			
	Durgapur DO	Bankura RSA	L. N. JALAN FILLING POINT	"LIGHT HOUSE MORE PO : BISHNUPUR" "DIST : BANKURA	722122	23.046612	87.310934
2			-NH60	PIN: 722122" WEST BENGAL			
	Durgapur DO	Berhampore-North RSA	JUBILEE FILLING STATION	P.O: DHULIYAN DISTT:MURSHIDABAD WB PIN-742202	742202	24.6659	87.9378
3	5 50	2 1 201	NH34	WB/RTKM-110L/N0:12016/93429		0.1.110000	00.0=1000
4	Durgapur DO	Berhampore-North RSA	GOUTAM FILLING STATION	ON SMGR ROAD NEAR MIRZAPUR BUS STAND PO:GANKAR MURSHIDABAD	742227	24.412329	88.071388
	Durgapur DO	Berhampore-North RSA	UDAY AUTO FILLING	VILL:BHAWANIPUR ON BANSLOY-RAJGRAM ROAD	731222	24.525	87.8688
5		-	STATION	MOUZA:BHAWANIPUR PO:RAJGRAM			
	Durgapur DO	Berhampore-North RSA	JANNAT FILLING STATION	INDIAN OIL RETAIL OUTLET MOUZA-CHAKPUROHIT P.S	731221	24.429559	87.9327558
6				Murarai			
7	Durgapur DO	Berhampore-North RSA	BISWAJIT MANDAL	INDIAN OIL RETAIL OUTLET SRIMANTAPUR Farakka	742212	24.79275242	87.90396535
	Durgapur DO	Bolpur RSA	PARAKH SERVICE	VILL:RUDRANAGARPO:SAINTHIA BIRBHUM(LOCK	731234	23.959245	87.687678
8			STATION. SH11	NO.11004) PIN: 731 234. <rtkm-180>.</rtkm-180>			
	Durgapur DO	Bolpur RSA	BHOLANATH FILLING	FUTISANKO PO. DASKALGRAM DISTRICT BIRBHUM PIN	731302	23.751949	87.949165
9		_ ,	STATION SH7	731127 WEST BENGAL			
4.0	Durgapur DO	Bolpur RSA	MAA KAMALA FILLING	MOREGRAM PANAGARH EXP WAY PO CHAKDAW VIA	731101	23.873947	87.510582
10	D DO	D.I. DCA	STATION CHARLON	SURIBIRBHUM WEST BENGAL	724246	24422055	07.665333
11	Durgapur DO	Bolpur RSA	RUNA FILLING STATION	MASRA SALBADRA PO KASHTOGORABIRBHUM WEST BENGAL	731216	24.133057	87.665333
11	Durgapur DO	Bolpur RSA	NARAYAN STONE CHIPS	BAHADURPUR PO. HARIOKA BIRBHUM WEST BENGAL	731243	24.3134	87.8022
12	Durgapur DO	Dolpul KSA	PVT LTD	LOCK 13010/93429	731243	24.3134	07.0022
12	Durgapur DO	Bolpur RSA	NARAYAN FILLING	SURUL-ELAMBAZAR BYEPASS PO SRINIKETANBIRBHUM	731236	23.66249	87.658046
13	Durgapur Do	Doipul Ron	STATION	WEST BENGAL	731230	25.00217	07.030040
-10	Durgapur DO	Bolpur RSA	NARAYAN FILLING	SURUL-ELAMBAZAR BYEPASS PO SRINIKETANBIRBHUM	731236	23.66249	87.658046
14	6		STATION	WEST BENGAL			
	Durgapur DO	Bolpur RSA	SONTHSAL FILLING	PO. MAKDAMPUR SONTHSAL BIRBHUM WEST BENGAL	731216	24.044704	87.608703
15			STATION				
16	Durgapur DO	Burdwan RSA	AHMED SERVICE STATION	KANAIDANGA CHANCHAI PS : MEMARI DIST : BURDWAN	713151	23.1696892	88.0290964
	Durgapur DO	Burdwan RSA	SANCHARY FUEL STATION	NABABHAT BUS STAND PO:FAGUPUR DISTT.BURDWAN	713101	23.267176	87.827652
17				W.BENGAL			

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
	Durgapur DO	Durgapur RSA	PRASAD SERVICE	VILL: URA PO:URA PS: GALSI DIST:BURDWAN	713406	23.32243	87.72126
18			STATION				
19	Durgapur DO	Durgapur RSA	B.M.FUEL STATION	PLOT NO-1686/3770(P) MOUZA-UKHRA P.SAndal	713363	23.64726417	87.26037041
	Durgapur DO	Durgapur RSA	COCO GANDHIMORE -	IOCL RETAIL OUTLET NH-2 GANDHIMORE DURGAPUR	713208	23.53814302	87.28979964
20			ADITI SINHA	DIST - PASCHIM BARDHAMAN			
	Durgapur DO	Durgapur RSA	COCO PANAGARH ADHOC	IOCL RETAIL OUTLET PANAGARH BYPSS NH-2 DIST -	713148	23.45965389	87.46568146
21			BALAJI FUEL SER	PASCHIM BARDHAMAN WEST BENG			
	Durgapur DO	Durgapur RSA	COCOKANKSA ADHOC	IOCL RETAIL OUTLET NH-2 PANAGARH BYPASS MOUZA -	713148	23.45774266	87.46514189
22			HARE KRISHNA AUTO	KANK DIST - PASCHIM BARDHAMAN - 713148			
20	HALDIA DO	Chandannagore RSA	MANADA SERVICE	VILL -BASUDEVPUR PO - BRAHMANPARA WEST BENGAL	712405	22.848852	88.110108
23	HALDIA DO	II II' E . DCA	STATION (I-489)	WILL IDWIN DO DODAWAMARDANII 44 DC NANDWIMAR	724640	22 22027	07.000710
24	HALDIA DO	Haldia-East RSA	TARA MAA SERVICE STATION	VILL-IRKHA PO-BORAKAMARDANH-41 PS- NANDKUMAR	721648	22.22827	87.900719
24	HALDIA DO	Haldia-West RSA	SHREE KRISHNA FILLING	PURBA MEDINIPUR VILL & PO THAKURNAGAR PS KHEJURI PURBA MEDINIPUR	721430	21.984851	87.808397
25	HALDIA DO	Halula-West NSA	STATION	WEST BENGAL	721430	21.704031	07.000397
23	HALDIA DO	Howrah City RSA	JAUNPUR SERVICE	194/1G.T. ROAD (NORTH) HOWRAH -711 106 WEST	711106	22.609675	88.344981
26	IIIIDIII DO	nowian city Kon	STATION (I-474)	BENGAL	711100	22.007073	00.511701
	HALDIA DO	Howrah City RSA	CHANDIMATA SERVICE	AHALYABAI ROAD CHANDITALAHOOGHLY WEST BENGAL	712702	22.705954	88.234901
27	11112211120	Trovitan Grey Herr	STATION		. 12, 02	22.700301	00.201701
	HALDIA DO	Howrah City RSA	AL KUDRAT-E-NISHAN	RANIHATI AMTA ROAD VILL.& PO.BAROGABBERIA P.S.	711322	22.56594	88.125732
28				PANCHLA			
	HALDIA DO	Howrah-Dankuni RSA	FREEDOMFIGHTER	MAHESH TIKARI DURGAPUR EXP WAY HOOGHLY	712409	22.869894	88.211408
29			SER.STN(I-452)				
	HALDIA DO	Kharagpur RSA	KALICHANDI FILLING	SONAKANIA MEDINIPUR(W) WEST BENGAL	721456	21.867528	87.256394
30			CENTRE				
	HALDIA DO	Kharagpur RSA	KALICHANDI FILLING	SONAKANIA MEDINIPUR(W) WEST BENGAL	721456	21.867528	87.256394
31			CENTRE				
	Kolkata DO	24 Parganas(S) RSA	K.C.PAUL SERVICE STN	58/1AASHUTOSH MUKHERJEE RAOD SHYAMPURBUDGE	700137	22.4879	88.1999
32	77 11	D	DAGEDVAM TO A TOP OF COMMENT	BUDGE SOUTH 24-PARGANAS	<b>=</b> 10 100	00 (5000)	00.054.50
20	Kolkata DO	Barasat RSA	BASIRHAT FILLING STN (I-	TAKI ROADBASIRHAT BASHIRHAT CHOWMATHA 24	743422	22.659986	88.856179
33	W II + DO	D , DCA	413)	PARAGANAS(N)	F40400	22 70702022	00 2007
2.4	Kolkata DO	Barasat RSA	BARRACKPORE AUTO.	BARRACKPUR/KALYANI EXP.HIGHWAY	743122	22.78702833	88.3907
34	Kolkata DO	Barasat RSA	S/STN.( I-411) SUBURBAN SERVICE	BABANPURP.O.BENGAL ENAMEL LOCKI 411 WITH T/T	743428	22.680722	88.833698
35	ROIKALA DU	Dalasat KSA	STN(I-538)	RAGHUNATHPUR. 24-PARGANAS(NORTH) NORTH 24- PARGANAS	/43448	22.000/22	00.033078
33	Kolkata DO	Barasat RSA	TRINATH SERVICE	MADHYAMGRAM NORTH 24-PARGANAS NORTH 24-	700129	22.694768	88.466719
36	Monata DO	Darasat RoA	STATION (I-548)	PARGANAS	700127	22.071700	55.100/17
30	Kolkata DO	Barasat RSA	HAPPY SERVICE	VILL: KOKAPUR NILGUNGE BAZAR PS:BARASAT DIST:	700121	22.752792	88.440898
37	110111414 DO	24.4041 11011	STATION(I-1006)	NORTH 24 PARGANAS WEST BENGAL	. 50121		23.110070

Address	PIN Code	LATITUDE	LONGITUDE
GOBINDAPUR P.O.: BASIRHAT GOBINDAPURNORTH 24	743428	22.6832	88.822799
PARGANAS WEST BENGAL			
BAGJOLA PO:KALSUR PS:BADURIA DIST : NORTH 24	743438	22.795623	88.740879
PARGANAS W.BENGAL.			
VILL+PO - SANGRAMPUR OLD SATKHIRA ROAD PS-	743422	22.6737	88.8854
BASIRHAT DIST. NORTH 24 PARGANAS			
MURARISHA CHOWMATHA PS - HASNABAD Dist. 24	743456	22.571413	88.838178
Pgs(North)			
TARAGUNIA PS- BADURIA North 24 Paraganas	743401	22.713163	88.796272
MATIAHAT MOUZA - JOYPUR GOPEMAHAL Dist. 24	743412	22.676529	88.790611
Paraganas(North)			
VILL-PASCHIM BIBIPUR PO-BEGAMPUR PS-BASIRHAT Dist. North 24 Parganas	743437	22.693049	88.744349
VILL-PIARA PO+PS - HAROA Dist. North 24 Parganas	743425	22.618737	88.681389
VIDD I IIII I O VI O VI II III O VI O VI	, 10 120	22.010707	00.001003
VILL-PIARA PO+PS - HAROA Dist. North 24 Parganas	743425	22.618737	88.681389
VILL-KENDUA PO - CHAITA PS-BASIRHAT Dist. North 24	743445	22.635341	88.752122
Parganas			
IOCL DEALER BERACHAMPA-BADURIA ROA KHASPUR	743293	22.73074	88.72838
JADURHATI North 24 Parganas			
IOCL DEALER PO-RAMNATHPUR Mouza-Biswanathpur PS-	743423	22.69778	88.6247
Deganga			
IOCL DEALER VILL-MIRJANGAAR PO-Berachapa(Devalaya)	743424	22.70871	88.68914
Rahaman Service Station Village-Bena PS-Baduria Dist-	743401	22.798866	88.80358
North 24 Parganas			
I O C DEALER PO RAIDIGHI 24 PARGANAS(SOUTH) WEST	743383	21.99535	88.441772
BENGAL			
100 N S ROAD KODALIA DIST; 24 PARGANAS(S) WEST	700146	22.405263	88.420991
BENGAL AND	=00446	00.40=0.60	22.422224
100 N S ROAD KODALIA DIST; 24 PARGANAS(S) WEST	700146	22.405263	88.420991
BENGAL	700146	22.405262	00.420001
100 N S ROAD KODALIA DIST; 24 PARGANAS(S) WEST	700146	22.405263	88.420991
BENGAL WILL DRASADDID DO KUSTIA DS. SONADDID24	7/2220	22.420677	88.533168
	743330	22.427077	00.333100
,	743330	22 429677	88.533168
*	7-13330	22.727077	00.555100
PA: VII	.L. PRASADPUR P.O. KUSTIA P.S; SONARPUR24 RGANAS (SOUTH) WEST BENGAL .L. PRASADPUR P.O. KUSTIA P.S; SONARPUR24 RGANAS (SOUTH) WEST BENGAL	RGANAS (SOUTH) WEST BENGAL  L. PRASADPUR P.O. KUSTIA P.S ; SONARPUR24 743330	RGANAS (SOUTH) WEST BENGAL  LL. PRASADPUR P.O. KUSTIA P.S ; SONARPUR24 743330 22.429677

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
	Kolkata DO	Garia RSA	RAMKRISHNA S/CENTRE	JOYNAGAR - JAMTALLA ROAD PRIYORE MORE24	743338	22.14374	88.498723
58				PARGANAS (SOUTH) WEST BENGAL			
	Kolkata DO	Garia RSA	RAMKRISHNA S/CENTRE	JOYNAGAR - JAMTALLA ROAD PRIYORE MORE24	743338	22.14374	88.498723
59				PARGANAS (SOUTH) WEST BENGAL			
	Kolkata DO	Garia RSA	GAZI SERVICE STATION	KUMARHAT BARUIPUR24 PARGANAS (SOUTH) WEST	743387	22.32800779	88.44988891
60				BENGAL			
	Kolkata DO	Garia RSA	GAZI SERVICE STATION	KUMARHAT BARUIPUR24 PARGANAS (SOUTH) WEST	743387	22.32800779	88.44988891
61				BENGAL			
	Kolkata DO	Garia RSA	MAA NAV DURGA AUTO	GANDABERIA P.O.SOUTH BISHNUPUR P.S. MANDIR BAZAR	743395	22.146606	88.393628
62			SERVICE	PURBA BISHNUPUR WEST BENGAL			
	Kolkata DO	Garia RSA	MAA NAV DURGA AUTO	GANDABERIA P.O.SOUTH BISHNUPUR P.S. MANDIR BAZAR	743395	22.146606	88.393628
63			SERVICE	PURBA BISHNUPUR WEST BENGAL			
	Kolkata DO	Garia RSA	RELATION SERVICE POINT	VILL-SANKIJAHAN PO-GOPALGANJ PS-KULTALI DIST.	743338	22.057775	88.588777
64				SOUTH 24 PARGANAS			
	Kolkata DO	Garia RSA	RELATION SERVICE POINT	VILL-SANKIJAHAN PO-GOPALGANJ PS-KULTALI DIST.	743338	22.057775	88.588777
65				SOUTH 24 PARGANAS			
	Kolkata DO	Garia RSA	KISHAN SEVA KENDRA	PO - NAYABAD PS - SONARPUR DIST. SOUTH 24 PARGANAS	700150	22.476767	88.44976
66			NAYABAD	KOLKATA			
	Kolkata DO	Garia RSA	KISHAN SEVA KENDRA	PO - NAYABAD PS - SONARPUR DIST. SOUTH 24 PARGANAS	700150	22.476767	88.44976
67			NAYABAD	KOLKATA			
	Kolkata DO	Garia RSA	ARJUN SERVICE STATION	MOUZA-DIHINARAYANI PS-MOGRAHAT DIST.SOUTH 24	743355	22.300028	88.346832
68				PARGANAS			
	Kolkata DO	Garia RSA	ARJUN SERVICE STATION	MOUZA-DIHINARAYANI PS-MOGRAHAT DIST.SOUTH 24	743355	22.300028	88.346832
69				PARGANAS			
	Kolkata DO	Garia RSA	HAJI PETROL PUMP	VILL - JIBANTALA PO - J.S. BAD PS-JIBANTALA Dist. 24	743376	22.422411	88.656067
70				Paraganas(South)			
	Kolkata DO	Garia RSA	HAJI PETROL PUMP	VILL - JIBANTALA PO - J.S. BAD PS-JIBANTALA Dist. 24	743376	22.422411	88.656067
71				Paraganas(South)			
	Kolkata DO	Garia RSA	MISTOBALA SERVICE	PO+PS-RAIDIGHI MOUZA-KANKANDIGHI Dist. South 24	743383	21.992453	88.451347
72			STATION	Parganas			
	Kolkata DO	Garia RSA	MISTOBALA SERVICE	PO+PS-RAIDIGHI MOUZA-KANKANDIGHI Dist. South 24	743383	21.992453	88.451347
73			STATION	Parganas			
	Kolkata DO	Garia RSA	ANJANA SERVICE	AT & PO - BAMANPUKUR PS-MINAKHAN Dist. North 24	743425	22.5142	88.7114
74			STATION	Parganas			
	Kolkata DO	Garia RSA	ANJANA SERVICE	AT & PO - BAMANPUKUR PS-MINAKHAN Dist. North 24	743425	22.5142	88.7114
75			STATION	Parganas			
	Kolkata DO	Garia RSA	SARDAR AUTO FUEL	IOCL DEALER TALDAHA ASMOT MORE BASANTI HIGHWAY	743329	22.3326009	88.7211831
76				PO-AMJHARA PA-Basati South 24 Parganas			
77	Kolkata DO	Garia RSA	SARDAR AUTO FUEL	IOCL DEALER TALDAHA ASMOT MORE BASANTI HIGHWAY	743329	22.3326009	88.7211831

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
				PO-AMJHARA PA-Basati South 24 Parganas			
78	Kolkata DO	Garia RSA	SUBRATA FUEL STATION	IOCL DEALER VILL & PO - BOYARMARI PS-NAZAT DIST- NORTH 24 PGS	743442	22.4381481	88.7637055
79	Kolkata DO	Garia RSA	SUBRATA FUEL STATION	IOCL DEALER VILL & PO - BOYARMARI PS-NAZAT DIST- NORTH 24 PGS	743442	22.4381481	88.7637055
80	Kolkata DO	Garia RSA	ARJUN FUEL STATION	IOCL DEALER PLOT NO.13 KH NO.2410 Mouza-Herobhanga PS-Canning	743329	22.232946	88.598889
81	Kolkata DO	Garia RSA	ARJUN FUEL STATION	IOCL DEALER PLOT NO.13 KH NO.2410 Mouza-Herobhanga PS-Canning	743329	22.232946	88.598889
82	Kolkata DO	Garia RSA	ARJUN FUEL STATION	IOCL DEALER PLOT NO.13 KH NO.2410 Mouza-Herobhanga PS-Canning	743329	22.232946	88.598889
83	Kolkata DO	Kalyani RSA	PRAGATI SERVICE STATION	RAGHUNATHPUR KALYANINADIA WEST BENGAL	741245	22.973956	88.493292
84	Kolkata DO	Kolkata South RSA	AUTO FILL IN ( I-405/I-775)	32 CIRCUS AVENUE KOLKATA -700 017 KOLKATA	700017	22.541693	88.363046
85	Kolkata DO	Kolkata South RSA	BELVEDERE SERVICE STATION (I-415)	34/1 BELVEDERE ROAD KOLKATA -700 027 KOLKATA	700027	22.534839	88.333838
86	Kolkata DO	Kolkata New Town RSA	COCO NEW TOWN - PUJA KUMARI	COCO NEW TOWN - PUJA KUMARI Plot AAIIIC/1 Street no. 3333 Action Area III New Town Dist.N.2	700156	22.5552255	88.5008211
87	Kolkata DO	Kolkata New Town RSA	COCO NEW TOWN - PUJA KUMARI	COCO NEW TOWN - PUJA KUMARI Plot AAIIIC/1 Street no. 3333 Action Area III New Town Dist.N.2	700156	22.5552255	88.5008211
88	Kolkata DO	Kolkata-North RSA	EASTERN SERVICE STATION (I-444)	281 JESSORE ROAD LAKE TOWN KOLKATA KOLKATA - 700 089.	700089	22.609879	88.401772
89	Kolkata DO	Kolkata-North RSA	R B TRADING & CO. (I- 506/13002)	101/2A BT ROAD BARANAGAR KOLKATA	700090	22.643867	88.378197
90	Kolkata DO	Kolkata-North RSA	R.N. SINGH & SONS (I-507)	16 BELIAGHATA MAIN ROAD P.O & P.S: BELIAGHATA KOLKATA	700010	22.564387	88.389409
91	Kolkata DO	Kolkata-North RSA	VIP SUPER SERVICE STATION	9 SURA EAST ROAD CIT ROAD BELIAGHATA KOLKATA WEST BENGAL	700010	22.5657	88.393647
92	Kolkata DO	Kolkata-North RSA	GANESHDAS RAMGOPAL	1 CHITRANJAN AVENUE KOLKATA WEST BENGAL	700072	22.56651728	88.35277225
93	Kolkata DO	Kolkata-North RSA	MURLIWALA FILLING STATION	30 JESSORE ROAD NEAR AIRPORT GATE NO.1 Kolkata	700052	22.64144	88.43095
94	Kolkata DO	Krishnanagar RSA	MAA SARADA FUELS(I- 486)	P.O GACHHA DISTNADIA WEST BENGAL	741126	23.54486	88.426904
95	Kolkata DO	Krishnanagar RSA	SHYAMALI FUELS	NAZIRPUR P.O.: BIRNAGAR DIST : NADIA WEST BENGAL	741127	23.243489	88.548813
96	Kolkata DO	Krishnanagar RSA	DEBNATH AUTO FUEL SERVICE	DEBAGRAM (ON NH-34) DEBAGRAM NADIA WEST BENGAL	741137	23.67492	88.310242
97	Kolkata DO	Krishnanagar RSA	LAXMI NARAYAN FILLING STATION	KRISHNAGANJ KRISHNAGANJ NADIA WEST BENGAL	741506	23.416764	88.700501

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
98	Kolkata DO	Krishnanagar RSA	SARKAR OIL TRADING	PO. BHALUKA DIST NADIA WEST BENGAL	741317	23.348196	88.400581
99	Kolkata DO	Krishnanagar RSA	NADIA SUNDALPUR TRADING	VILL-SUNDALPUR PO - NADIA SUNDALPUR Dist. Nadia	741122	24.02000644	88.66614181
100	Kolkata DO	Krishnanagar RSA	MADHABI ENERGY	VILL - DUARPARA P.O HABIBPUR Dist Nadia	741402	23.207615	88.522015
101	Kolkata DO	Krishnanagar RSA	BISWAS OIL TRADING	IOCL PETROL PUMP AT KM153.2 OF NH34 MOUZA: PANIGHATA P.S: KALIGANJ	741181	23.716969	88.295007
102	Kolkata DO	Krishnanagar RSA	SANTANU FUELS	VILL-GACHHA;PO-MURAGACHHA PS-NAKASHIPARA NH- 34; Dist-Nadia	741154	23.553428	88.4212813
103	Kolkata DO	Krishnanagar RSA	Puspanjali Auto Fuels	Puspanjali Auto Fuels Vill-Bhanderkhola PS-Kotwali Dist- Nadia	741103	23.4416579	88.5211487
104	Kolkata DO	Krishnanagar RSA	SONALI ABIR AUTO FUELS	SONALI ABIR AUTO FUELS VILL-SONPUKUR PS-CHAPRA DIST. NADIA	741103	23.6528763	88.5265103
105	Siliguri DO	Coochbihar RSA	ANJALI SERVICE CENTRE	PO: TUFANGANJ DIST: COOCHBEHAR RTKM 156 KMS	736160	26.302654	89.645487
106	Siliguri DO	Coochbihar RSA	BAPU SERVICE STATION	DINHATA DISTT:COOCHBEHAR W.B. RTKM 162 KMS	736135	26.147176	89.463184
107	Siliguri DO	Coochbihar RSA	KAMAKSHYA SERVICE STATION	RTKM 106 KMS PO&DT:COOCHBEHAR PHONE NO.22605	736101	26.344734	89.448312
108	Siliguri DO	Coochbihar RSA	RADHAGOBINDA SERVICE CENTRE	PO: NIMTI DOMOHANI (KALCHINI) DIST.JALPAIGURI RTKM 44 KMS	736121	26.601056	89.440793
109	Siliguri DO	Coochbihar RSA	SHIVAM SERVICE STATION	VILL+PO: BIRPARA PS: ALIPUDUAR DIST JALPAIGURI 736101	736121	26.4797	89.508461
110	Siliguri DO	Coochbihar RSA	SHIVAM SERVICE STATION	VILL+PO: BIRPARA PS: ALIPUDUAR DIST JALPAIGURI 736101	736121	26.4797	89.508461
111	Siliguri DO	Coochbihar RSA	R.C. BANIK &SONS	N N ROY ROAD COOCHBEHAR PIN 736101	736101	26.326009	89.458794
112	Siliguri DO	Coochbihar RSA	Elite service Station	Garmbasti( Puttymari) Dist: Alipurduar WEST BENGAL	736122	26.516808	89.587975
113	Siliguri DO	Coochbihar RSA	Elite service Station	Garmbasti( Puttymari) Dist: Alipurduar WEST BENGAL	736122	26.516808	89.587975
114	Siliguri DO	Coochbihar RSA	RAJ FUEL SERVICE STATION	VILL: CHHITKIBARI "P.O. NISHIGANJ P.S. MATHABHANGA"	736157	26.321714	89.284988
115	Siliguri DO	Coochbihar RSA	ALLIED SERVICE STATION	ON SAMUKTALA ROAD SOVAGANJ P.O. ALIPURDUARJALPAIGUR WEST BENGAL	736121	26.480791	89.537849
116	Siliguri DO	Coochbihar RSA	SHABNAM FILLING STATION [KSK]	VILL: NAWABGANJ BALASHI POST: DEWANHAT PS: KOTWALI DIST: COOCHBEHAR	736134	26.252893	89.485802
117	Siliguri DO	Coochbihar RSA	MAA MANASA AUTO CENTRE	MATHABANGHA - CHANGRABANDHA ROAD NEAR MAA LUXMI BRICK FIELD DIST: COOCHBEHAR	736146	26.341154	89.200226
118	Siliguri DO	Coochbihar RSA	SABITA FUEL & AGRO AGENCY [KSK]	BHANUKUMARI PS: BAXIRHAT P.O:BAXIRHAT	736131	26.325247	89.754044
119	Siliguri DO	Coochbihar RSA	L N FUEL STATION	DAWAGURI DIST: COOCHBEHAR 790.1 KMP ON NH-31	736156	26.318911	89.510109
120	Siliguri DO	Coochbihar RSA	K K FUEL CENTRE	BANESWAR PS: KOTWALI MOUZA: KUTIPARA	736133	26.4064051	89.49968392
121	Siliguri DO	Coochbihar RSA	LALJI MOHAN KSHITISH	SAHA & SONS East Khagrabari PO: Khagrabari DIST:	736179	26.34338304	89.45387426

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
			CHANDRA [KSK]	COOCHBEHAR			
	Siliguri DO	Coochbihar RSA	MAA DAKHINESHWARI	KHATIAN 1455 JL 26 PLOT 3841 & 38 MOUZA:	736167	26.087623	89.3227275
122			FILLING STATION	KONACHATRA PS: Sitai			
	Siliguri DO	Coochbihar RSA	ADHIKARI FILLING	VILL:BAROGHARIA MOHANPUR P.O:SHIKARPUR Dist:	736146	26.34501683	89.15235038
123			STATION	Coochbehar			
	Siliguri DO	Coochbihar RSA	BIPLOB NARJINARI	PO: Kamakhyaguri Dist: Alipurduar NH 31C(New NH27)	736202	26.483794	89.71878
124			PETROLEUM CENTRE				
405	Siliguri DO	Gangtok RSA	SIKKIM NATL. OIL	GANGTOK. G A N G T O K. S I K K I M.	737102	27.317904	88.604922
125	0.11 1.70	0 1 201	DISTRIBUTORS	NEW YORK DOWN AND AND AND AND AND AND AND AND AND AN	=0=101	0=000=0	00.454004
126	Siliguri DO	Gangtok RSA	SOUTH WEST FUELING	MELLI NEAR SIKKIM CHECKPOST DISTRICT: SOUTH	737101	27.086258	88.451886
126	Cili i DO	III ' ' DCA	STATION	SIKKIM	725101	26 52610	00.64012
127	Siliguri DO	Jalpaiguri RSA	JALPAIGURI SERVICE CENTRE	RANINAGAR POST PATKATA DIST JALPAIGURI POST RANINAGAR	735101	26.53618	88.64813
127	Siliguri DO	Jalpaiguri RSA	MADARI HAT AUTO	RTKM WFDZ PO:MADARIHATPH NO.62226 DT:	735220	26.690118	89.277565
128	Siliguii DO	Jaipaiguii NSA	SERVICE	JALPAIGURI	733220	20.090110	09.277303
120	Siliguri DO	Jalpaiguri RSA	JAGAI MADHAI FUEL	DHUPGURI STATION MORE PS: DHUPGURI DIST:	735224	26.5792	88.9909
129	Siliguii DO	Jaipaigari Kori	SERVICE	JALPAIGURI	733224	20.37 72	00.7707
130	Siliguri DO	Jalpaiguri RSA	SIMA FUEL CENTRE	ON NH-31 JHAJHANGI PO: MAYNAGURI DIST: JALPAIGURI	712421	26.558932	88.904939
130	Siliguri DO	Jalpaiguri RSA	SHYAM JYOTI SERVICE	BELEKOBA BELEKOBAJALPAIGURI WEST BENGAL	735101	26.550829	88.59751
131	Singuit DO	Juipuiguri Rori	STATION	BBBRODR BBBRODRING MOOK! WEST BBROKE	733101	20.33002)	00.57731
	Siliguri DO	Jalpaiguri RSA	ANIL AUTO SERVICE	PURBA KHARIBARI P.O. MADARIHAT P.S. MADARIHAT ON	735220	26.7180617	89.2874916
132		)pg		NH 31CJALPAIGURI WEST BENGAL			
133	Siliguri DO	Jalpaiguri RSA	R.G.SERVICE POINT	CHURABHANDAR MAINAGURI JALPAIGURI JALPAIGURI	735224	26.56094	88.89482
	Siliguri DO	Jalpaiguri RSA	BASAK AUTOMOBILES	PLOT NO. LR 3519 3520 3385 3387 KH. NO. RS-9847/2 LR-	735210	26.5747578	88.9485851
134		). F. O.		1232 JL. No. LR-77(Previous-214)			
	Siliguri DO	Jalpaiguri RSA	DHARLA FUEL SERVICE	UTTAR SARIPAKURI PO-KHAIRANTI Dist: jalpaigiri	735219	26.685089	88.74311
135		, , ,	STATION				
	Siliguri DO	Jalpaiguri RSA	DHARLA FUEL SERVICE	UTTAR SARIPAKURI PO-KHAIRANTI Dist: jalpaigiri	735219	26.685089	88.74311
136			STATION				
	Siliguri DO	Jalpaiguri RSA	BRAHMAPUR FUEL	BRAHMAPUR DIST: JALPAIGURI West Bengal	735305	26.459088	88.885072
137			STATION				
	Siliguri DO	Jalpaiguri RSA	Natta Fuel Station	Falakata Madarihat road JogendrapurFalakata Dist:	735211	26.56479	89.2022
138	011 I D O			Alipurduar West Bengal		06.610.614	
139	Siliguri DO	Jalpaiguri RSA	HOQUE FUEL STATION	Vill & PO: Singimari PS: Maynaguri Dist: Jalpaiguri	735302	26.610614	88.785774
140	Siliguri DO	Jalpaiguri RSA	Maynaguri Fuel Service	Uttar Madhabdanga PS: Maynaguri Dist: Jalpaiguri	735224	26.548087	88.820004
	Siliguri DO	Jalpaiguri RSA	ADHOC JALPAIGURI	COCO JALPAIGURI NH-31D RANINAGARPO-PATKATA	735101	26.559349	88.730616
141			SERVICE CENTRE	DIST-JALPAIGURI			
142	Siliguri DO	Malda East RSA	GITA FUELS	VILL: BHAKTIPUR PO. JALALPUR D/ DINAJPUR LOCK NO:	733124	25.402411	88.449417

S	SALESOFF_NAME	SALESAREA_NAME	CUST_NAME				
NO				Address	PIN Code	LATITUDE	LONGITUDE
				12016/93692			
	Siliguri DO	Malda East RSA	DAULATPUR FUELS	VILL & PO- DAULATPUR PS BANSHIHARI DAULATPUR PIN	733146	25.336226	88.333163
143				733146 LOCK IG-2867/37			
	Siliguri DO	Malda East RSA	GOMATI FUELS	PO BURIDIGHI VIA GANGARAMPUR SH10 TETRAILD.	733124	25.382513	88.587806
144				DINAJPUR WEST BENGAL LOCK 12020/93429			
145	Siliguri DO	Malda East RSA	GAUR FUEL SERVICE STATION	KAMALABARI P.S. ENGLISHBAZAR DIST. MALDA	732103	24.94147	88.10875
	Siliguri DO	Malda East RSA	BANIK OIL DISTRIBUTOR	VILL: AGAMPUR PS: GAZOLE POST: RANIPUR DIST: MALDA	732124	25.18902	88.25401
146			[KSK]				
147	Siliguri DO	Malda East RSA	CHOWDHURY FUELS	VILL: BOLLA PS BALURGHAT POST: BOLLA DIST: DAKSHIN DINAJPUR	733154	25.340998	88.712532
148	Siliguri DO	Malda East RSA	BALA MANDAL OIL FILLING STATION	VILLAGE: SHYAMNAGAR GAZOLE TO MOYNA DIST: MALDA	732124	25.23077	88.174446
149	Siliguri DO	Malda East RSA	DREAM VALLEY FUEL STATION	PLOT NO. RS 2800 TO 2807 & 2848 JL.NO.32 MOUZA: BAISHNABNAGAR	732210	24.8363889	87.9769444
150	Siliguri DO	Malda East RSA	Shuvra Fuel Station	Shuvra Fuel Station Plot No 244 245 300 Mouza - Gunga P.S Malda Dist: Malda	732128	25.110425	88.144411
151	Siliguri DO	Raiganj RSA	SHAMBHASHIB FUELS	VILL:TITHPUKUR POST:TUNGIDIGHI PS:KARANDIGHI DIST:UTTAR DINAJPUR LOCK 13001/9369	733215	25.7474	87.9743
152	Siliguri DO	Raiganj RSA	M. S. FUEL STATION	PATNOOR DOMOHANA TO DALKHOLA DIST: UTTAR DINAJPUR	733215	25.8617	87.9127
153	Siliguri DO	Raiganj RSA	MIM FUEL STATION [KSK]	DUBKUL PO: SAHAPUR DIST: UTTAR DINAJPUR	733210	25.9840026	88.0696558
154	Siliguri DO	SGU-Darjeeling RSA	JOY SERVICE STATION [SLG]	3RD MILE SEVOKE ROAD PO: SALUGARARTKM 18 KM DIST: JALPAIGURI	734001	26.752	88.4393
155	Siliguri DO	SGU-Darjeeling RSA	KANCHANJANGHA SERVICE STATION	VILL. CHAKLA PARA MALBAZAR ON NH 31JALPAIGURI WEST BENGAL	735209	26.8699	88.6821
156	Siliguri DO	SGU-Darjeeling RSA	SINHASHIRWAAD FUEL CENTRE	INDIAN OIL RETAIL OUTLET VILL- PANCHKULGURI & NIMAI DIST- DARJEELING	734010	26.746892	88.348987
157	Siliguri DO	SGU-Darjeeling RSA	MANISH LAL (Service Provider COCO M	A1 (GROUND FLOOR) SHARDA PARADISE KASHIBARI NEAR BLUE MOUNTAIN SILIGURIDARJEELING	734003	26.7231767	88.3883877
158	Siliguri DO	SGU-Islampur RSA	SYED NAWAZ AHMAD (ServProv COCO Isl	GROUND FLOOR BUILDING NO. 1 INDIAN OIL DIMRULLA ISLAMPUR DIST: UTTAR DINAJPUR PIN: 733202	733202	26.30469	88.26032