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CORRIGENDUM OF THE EoI DOCUMENT IN REFERENCE TO EOI no: HO/IS/EOI/EMP/181/21-22 dt:24.12.21

REPLIES TO THE QUERIES OF THE PARTIES AFTER PRE BID MEETING

S.No.	Technical Criteria–Parameter	Maximum score	PRE-BID QUERY	Decision taken
1	The bidder must have experience of managing and operating electronic portal for procurement and/or supply chain and/or auction of agricultural commodities in India for any Central/ State Government Institutional/ NodalAgency	<p><i>For bidders other than start-ups</i> No. of Central/ State Government Institutional/ NodalAgency Up to 5: 0marks 5-10: 5marks 10-15: 10marks More than 15: 15marks</p> <p><i>For Start-ups</i> Up to 5: 5marks 5-10: 10marks More than 10: 15marks</p>	<p><i>There should be relaxation for startups in scoring for experience, As a Start-up, experience criteria should be:</i></p> <p>More than 5: 15 marks</p>	Relaxation has already been provided. Not considered for further relaxation
2	The bidder must have its own NABL accredited lab for testing of agri commodities & food products in India	<p>1 lab-5 marks More than 2 lab:10 marks</p>	One NABL accredited lab (for testing of agri commodities & food products) is enough for experience/eligibility criteria for any organization.	<p>No Lab-0 1 lab- 3 marks 2 lab- 6 marks More than 3 labs- 10 marks</p>

3	Number of supply chain projects(storage, preservation & maintenance, testing & assaying, procurement services) for agri commodities directly managed by the bidder for any Central/State Government Institutional/ Nodal Agency	Up to 5 projects: 0marks 5-10: 5marks More than 10 projects: 10marks	<i>There should be relaxation for startups in scoring for Number of supply chain projects experience, as a Start-up, experience criteria should be:</i> Up to 5 projects: 5 marks More than 5: 10 marks	Since Experience of Associates will be included for evaluating the technical bids submitted by start-up, further relaxation is not allowed.
4	Experience in managing e-auctions for procurement/ disposal/ milling of pulses/ agri commodities stock for any Central/ State Government Institutional/ Nodal Agency during the 3 preceding financial years immediately preceding the Bid Due Date	<i>For bidders other than start-ups</i> Up to 5 lakh MT: 5marks 5-15 lakh MT: 10marks More than 15 lakh MT: 15marks <i>For start-ups</i> Up to 2 lakh MT: 5marks 2-5 lakh MT: 10marks More than 5 lakh MT: 15 marks	<i>There should be relaxation for startups in scoring for experience, As a Start-up, experience criteria should be:</i> Up to 2 lakh MT: 15 marks	Since Experience of Associates will be included for evaluating the technical bids submitted by start-up, further relaxation is not allowed.
5	Registered user base of suppliers/processors of agri commodities /food items	<i>For bidders other Than start-ups</i> Upto 2,000: 05marks 2,000 – 5,000: 08 marks More than 5,000: 10 marks <i>For start-ups</i> Upto 1,000: 05 marks 1,000 – 3,000: 08 marks More than 3,000: 10 marks	<i>There should be relaxation for startups in scoring for Registered user base, As a Start-up, scoring should be:</i> More than 1,000: 10 marks	Since Experience of Associates will be included for evaluating the technical bids submitted by start-up, further relaxation is not allowed.

6	Presence through its office or other establishments in States/ UTs	<i>Upto5 : 0 Marks 5-15 : 5 Marks ≥ 15: 10 Marks</i>	<i>start-ups grow, and expand their area of operation gradually and steadily because of certain limitations like manpower and funds, therefore we request to relax scoring as: Upto10 : 10 Marks</i>	Since Experience of Associates will be included for evaluating the technical bids submitted by start-up, further relaxation is not allowed.
7	Clause E - C & D / 7	Upon completion of development of NAFED's e-portal, all the auctions will be listed on NAFED's e-portal and the Service Provider will <u>continue to discharge its liabilities except for the technological aspects of development, upgradation & management of the NAFED's portal.</u>	1. Please confirm if we need to manage new e-Portal also OR Service Provider role would be to only migrate to new system and once migrated there is no role of service provider. 2. Please specify the time period for this activity as clause E.a says contract is for 5 years and clause E.d says we need to transfer to e-Portal once that is completed 3. On migration to e- Portal, will there be any impact on price quoted in the price bid	Contract period of service provider will be for a period of 5 years. Once, Nafed portal is developed, the service provider will continue to discharge all its liabilities except portal service.
8	Clause G.e.i/7	Bidder should intimate nafed about the tenders release by the State Govt/Institutions etc on routine basis	Please provide more details of this clause and if our understanding is correct where this is related to only milling projects tenders issued by State Govt / Institutions that gets released for which NAFED would be interested to participate	All agro commodities (processed/ unprocessed/ filter) are included in this list.
9	Clause G.f.i.1/7	Service Provider will assist NAFED for empanelment of reputed Millers/suppliers across India	Please confirm if empanelment is only for Milling projects	Empanelment will be both for milling and buy auction. Along with millers, the service provider is also required to empanel trader/ millers for supply of other agri commodities (processed/ unprocessed/ filter)

10	Clause D.b/7	The service provider will be responsible for back-end support to NAFED for managing auctions for disposal of pulses & oilseeds stocks procured under PSS/PSF schemes of Gol	<p>1. What backend support is NAFED envisaging in this area of work</p> <p>2. This work is not specified in the price bid format and hence would like to know how this will be paid</p> <p>3. What impact on the existing e-Auction provider (multi-portal) engagement will be there</p>	To be deleted
11	Clause G - iii –i/8	Service Provider shall perform assaying of the stocks of NAFED and mark each lot based on its quality and estimated conversion rate to finish product, if required	<p>As consortium is specified in page 11, it is our request to change this clause in this way -</p> <p>Service Provider <u>or through their partner</u> shall perform assaying of the stocks of NAFED and mark each lot based on its quality and estimated conversion rate to finish product, if required</p>	<p>No Consortium is allowed.</p> <p>Request not considered</p>
12	Clause H.c/11	Senior Quality Analyst - MBA (Agri) or M. Sc (Microbiology/ Agri/ Food Technology) with a minimum of 5 years of relevant experience in food testing & analysis	Request you to remove minimum of 5 years of relevant experience in food testing & analysis	Request not considered

13	Clause H/11	<p>For the purposes of this EOI, Associate means, in relation to the Bidder, a person who controls, is controlled by, or is under common control with such Bidder (the "Associate"). The expression "Control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of more than 50% (fifty per cent) of the voting share capital of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person, whether by operation of law, contract/ agreement or otherwise. It is clarified that a certificate from a qualified external auditor who audits the book of accounts of the Bidder or the "Consortium" member shall be provided to demonstrate that a person is an Associate of the Bidder.</p>	<p>Please confirm if we can have consortium partner / joint venture without 50% of voting share capital in that Company Generally consortium / partners / JVs do not have 50% voting share capital clause and hence would like to know the rationale behind it. Such clauses will limit the participation to a larger extend as this clause is limiting to very few players</p>	<p>For the purposes of this EOI, Associate means, in relation to the Bidder, a person who controls, is controlled by, or is under common control with such Bidder (the "Associate"). The expression "Control" means, with respect to a person which is a company or corporation, the ownership, directly or indirectly, of minimum 26 % (Twenty six percentage) of the voting share capital of such person, and with respect to a person which is not a company or corporation, the power to direct the management and policies of such person, whether by operation of law, contract/ agreement or otherwise.</p> <p>The word "consortium" in the referred clause stand deleted.</p>
14	Clause I/12	<p><u>Non-Competing clause</u></p> <p>The appointed service provider shall not be allowed to float concurrent auctions for any other State Govt/ Central govt which is in direct competition with Nafed Institutional Division. For avoidance of any doubt, if NAFED is listing auctions for a particular order from any State Govt/ Central govt, the appointed service provider shall not float auctions for the same order for that State Govt/ Central govt institution.</p>	<ol style="list-style-type: none"> 1. Request you to remove this clause as it conflicts with other non milling projects 2. If multiple organizations are awarded this project, will this clause apply to all companies who are empanelled 	<p>Provision of the clause is applicable for all items in which Nafed IS division is currently dealing or intended to deal in future.</p> <ol style="list-style-type: none"> 2. The clause will be applicable to all parties engaged by Nafed after completion of this process.

15	Clause Q - I.3/15	Number of supply chain projects (storage, preservation & maintenance, testing & assaying, procurement services) for agri commodities directly managed by the bidder for any Central/ State Government Institutional/ Nodal Agency	As consortium is specified in page 11, it is our request to change this clause in this way - Number of supply chain projects (storage, preservation & maintenance, testing & assaying, procurement services) for agri commodities directly managed by the bidder <i>or through its partner</i> for any Central/ State Government Institutional/ Nodal Agency	No consortium is allowed. Please refer to clarifications given at point no-13 of this document.
16	Financial Bid/25	BUY auctions - Percentage of the value of finished goods purchased from supplying parties/suppliers as Service charges desired by the bidder	Please clarify our understanding that in Buy Auction you will need only Price Discovery and no other support as mentioned in milling services will be required	Price discovery is required along with the back end support.
17	General		Please clarify as to who pays the assaying charges or is assaying costs covered in the rates quoted? If so how many times the same material will be assayed and where needs to be known	Whenever services of Assayer is required on case to case basis, the charges of assayer will be borne by the service provider
18			Following exemptions/relaxations are already in practice as per the various circulars by Govt. of India and different departments. The relaxations are in; 1. Prior Turnover 2. Prior Experience 3. EMD (Earnest Money Deposit) 4. Security Deposit 5. Fee of the tender documents 6. Purchase preference We would like to request you to kindly include such provisions in your tender so that MSMEs and Startups also can be eligible as per the various office orders of Govt. of India.	Relaxation to MSME will be provided as per government policies in vogue.

19	Clause G iii	scope of work	Will AI based quality assessment be an applicable method for Stock quality assaying	Conventional method of assaying will be used.
20	Last date of Bid Submission	14.1.2022		Last date of bid submission is extended up to 2.00 pm on 19-01-2022. Bids received will be opened at 3 pm same day. Bids will be dropped in the tender box kept at the reception of Nafed, Head Office, Ashram Chowk, New Delhi-14.